FINANCIAL TIMES

Silver Lake lining

Will bets by tech world's Buffett pay off? - BIG READ, PAGE 15

Lockdown lessons

Pandemic has shattered illusions of competence - MARTIN WOLF, PAGE 17



Mean streets

Trump's will to win endangers US stability — EDWARD LUCE, PAGE 3

In defiance Hong Kong vigil for Tiananmen

Hong Kongers hold a candlelight vigil in Victoria Park yesterday for victims of the 1989 Tiananmen Square massacre.

As tens of thousands of people defied a police ban and social distancing rules to mark the 31st anniversary of China's crackdown on pro-democracy protests in Beijing, the territory passed a bill outlawing mockery of the national anthem.

The passing of the bill, which was triggered by open defiance of the March of the Volunteers when China's anthem was played at public events in Hong Kong, follows Beijing's decision to impose a national security law on the city, possibly by the end of this month.

Crowds defy police ban page 4 Investors round on banks page 6 Editorial Comment page 16



ECB delivers €600bn stimulus boost as it slashes growth forecast

▶ Bigger increase than expected ◆ Inflation projection cut ◆ Berlin agrees recovery plan

MARTIN ARNOLD - FRANKFURT

The European Central Bank has bolstered its support for the eurozone's pandemic-stricken economy, saying it would buy an extra €600bn of bonds while slashing its forecasts for growth and inflation.

Christine Lagarde, the ECB president, said the region was "experiencing an unprecedented contraction", adding that "severe job and income losses, and exceptionally elevated uncertainty" had led to a "significant fall" in both con-

sumer spending and investment. The increase in the ECB's pandemic emergency purchase programme was bigger than most economists had expected, taking it to €1.35tn in total. The ECB also extended the scheme until

at least June 2021. The additional bondbuying will lift the ECB's total asset portfolio to more than €4tn, about a third of eurozone gross domestic product. The ECB's move came hours after

Germany's coalition government agreed to tax cuts and spending increases worth nearly 4 per cent of GDP to boost its economic recovery. Peter Altmaier, economy minister, said it would be the biggest stimulus package since the federal republic was established in 1949.

Combined with the EU's plan to create a new €750bn recovery fund to support the countries hardest hit by the pan-demic, Ms Lagarde argued that "fiscal and monetary policy are working handin-hand" to boost growth and jobs.

In its new forecasts, the ECB predicted an 8.7 per cent contraction in the euro-

 $\begin{array}{l} {\rm zone\,this\,year-a\,record\,postwar\,reces}\\ {\rm sion-before\,a\,rebound\,to\,growth\,of} \end{array}$ 5.2 per cent next year and 3.3 per cent in 2022. If a fresh wave of infections took hold, it said, the economy might shrink

by 12.6 per cent this year. The ECB also slashed its inflation forecasts to 0.3 per cent this year, 0.8 per cent next year and 1.3 per cent in 2022 all well below its core target for price growth of below but close to 2 per cent. Ms Lagarde said there had been a "bottoming-out" in economic activity in May but the recovery had been "tepid"

Some investors had been concerned that the ECB's initial bond-buying plan would be insufficient to soak up the €1tn-€1.5tn of extra debt that eurozone governments are expected to issue this year, leaving some of the worst-hit coun-



Christine Lagarde pointed to a 'significant fall' in consumer spending and across the

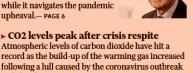
tries, such as Italy, facing a surge in their borrowing costs.

Italian and Greek government bonds rallied sharply after the announcement, sending their yields to three-month lows; yields fall when prices rise. The yield on 10-year Italian debt dropped 14

basis points to 1.42 per cent.

Ms Lagarde said the ECB decision had been unanimous. But a person briefed on the discussions said some governing council members, including Bundes bank boss Jens Weidmann, warned Ms Lagarde that by extending the emergency programme the ECB risked being accused of monetary financing of governments, illegal under EU law. Additional reporting by Philip Stafford German stimulus page 3 Editorial Comment page 16

- ► HSBC and StanChart face storm over HK The banks have drawn the ire of politicians and investors in the UK for their support, at odds with the British government, of a security law that China plans to impose on Hong Kong. - PAGE 6; LEX, PAGE 18
- American Airlines fuels stock take-off The carrier has prompted a surge in shares across the US airline sector after it said it would fly more than half of its domestic flight schedule in July and 20 per cent of its international timetable.— PAGE 8
- ▶ US pandemic jobless claims near 43m Figures from the labour department have shown another 1.9m Americans filed for benefits for the first time last week, as the jobs market continues to
- suffer despite many states easing curbs. PAGE 3 TCI wants Safran to hold on to chief The UK hedge fund has presse the French aerospace group to keep outgoing chief executive Philippe Petitcolin in place

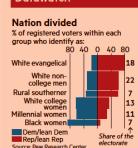


Data wrangle spells danger for Spain Researchers have warned that data revisions that resulted in premier Pedro Sánchez hailing a lack of coronavirus deaths in a 48-hour period are in danger of creating a false sense of security. - PAGE 2

and slowdown in economic activity.- PAGE 4

▶ Donors pledge \$8.8bn to fund vaccines Governments and foundations at an online event hosted by UK premier Boris Johnson have joined a bid to save the lives of 8m children in low-income nations by fighting diseases such as cholera. - PAGE 4

Datawatch



US voters, such as white men withou a college degree and people in the rural south. Democrats hold women and white

Kenva smallholders suffer amid Europe's lockdown

Drastically reduced exports to Europe during the pandemic came as a fresh blow to a Kenyan horticulture industry flooding. While sector losses have been trimmed to \$1m a day, from \$3.5m in April, a lack of air freight capacity as demand picks up means it struggles to capitalise. Passenger flights that carry most of the produce are still grounded and freight prices have risen from \$1.80 to \$4 per kg in some cases.

Subscribe In print and online

Tel: 1800 628 8088

www.ft.com

© THE FINANCIAL TIMES LTD 2020

Printed in London, Liverpool, Glasgow, Dublin, Frankfurt Milan Madrid New York Chicago San o, Orlando, Tokyo, Hong Kong, Singap



Union leaders blamed for hindering police oversight in Minneapolis

CLAIRE BUSHEY — CHICAGO

A former mayor of Minneapolis has blamed leaders of the local police union for fostering an "us-versus-them" culture that hindered oversight of officers in the city where George Floyd was killed.

RT Rybak, who held the Midwestern city's top elected job for three terms between 2002 and 2013, told the Finan-Minneapolis Police Department contin-

Mr Rybak said racists could be found in police departments across the country, but holding officers accountable had been made more difficult by union leaders who question whether outsiders can truly understand police work.

other cities by police federation leader-

ship that plays into that us-versus-them by constantly blaming others and giving comfort to the idea that there doesn't need to be any police change," he said.

Floyd died last week after a police officer, Derek Chauvin, knelt on his neck. Mr Chauvin, who has been fired, has been charged with second-degree murder. Three others have been sed of aiding and abetting murder.

Floyd's death has sparked mass proeral states to deploy the National Guard.

Tim Walz, Minnesota governor, said earlier this week that the state would investigate the Minneapolis Police Department for civil rights violations, with the goal of reaching a consent decree - a negotiated settlement giving a court the power to enforce reform.

Bob Kroll, president of the Minneapo lis Federation of Police, has faced sharp criticism in recent days, after a memo surfaced in which he called the events in the city a "terrorist movement".

Janeé Harteau, a former Minneapolis police chief, said this week that Mr Kroll should "turn in his badge", while Jacob in undermining community trust.

Mr Kroll did not respond to a request for comment.

olice unions have opposed oversight, balking at even releasing data about misconduct, let alone punishing officers for it, said Nicole Gonzalez Van Cleve, a sociology professor at Brown University. "The police union, unfortunately, has literally protected the worst among them," Ms Van Cleve said.

A Nikkei Company

US unrest news & analysis page 3 Notebook page 16 Gabrielle Starr page 17

World Markets

STOCK MARKETS				CURREN	CIES					INTERESTRATES			
	Jun 4	prev	%chg		Jun 4	prev		Jun 4	prev		price	yield	chg
S&P 500	3114.46	3122.87	-0.27	\$ per €	1.134	1.122	£ per \$	0.793	0.794	US Gov 10 yr		0.80	0.05
Nasdaq Composite	9645.91	9682.91	-0.38	\$ per £	1.261	1.260	€ per £	1.111	1.123	UK Gov 10 yr		0.31	0.04
Dow Jones Ind	26278.70	26269.89	0.03	£ per €	0.900	0.891	¥ per €	123.656	122.096	Ger Gov 10 yr	103.52	-0.32	0.03
FTSEurofirst 300	1425.89	1435.64	-0.68	¥ per \$	109.005	108.825	£ index	77.681	77.526	Jpn Gov 10 yr		0.02	0.02
Euro Stoxx 50	3260.41	3269.59	-0.28	¥ per £	137.428	137.082	SFr per £	1.207	1.212	US Gov 30 yr	127.29	1.59	0.05
FTSE 100	6341.44	6382.41	-0.64	SFr per €	1.086	1.079				Ger Gov 2 yr	104.83	-0.61	0.03
FTSE All-Share	3509.99	3531.75	-0.62	€ per \$	0.882	0.891							
CAC 40	5011.98	5022.38	-0.21										
Xetra Dax	12430.56	12487.36	-0.45	соммог	DITIES						price	prev	chg
Nikkei	22695.74	22613.76	0.36							Fed Funds Eff	0.05	0.05	0.00
Hang Seng	24366.30	24325.62	0.17				Jun 4	prev	%chg	US 3m Bills	0.16	0.15	0.01
MSCI World \$	2222.54	2187.09	1.62	Oil WTI \$			36.94	37.29	-0.94	Euro Libor 3m	-0.36	-0.37	0.01
MSCI EM \$	988.02	967.48	2.12	Oil Brent	\$		39.62	39.79	-0.43	UK 3m	0.24	0.24	0.00
MSCI ACWI \$	528.80	520.06	1.68	Gold \$		170	05.35	1742.15	-2.11	Prices are latest for edition	Data provi	ided by Mor	ningstar
													_

Frey, the current mayor, said Mr Kroll was "shockingly indifferent" to his role



L'ART DE VIVRE

 $\mathsf{Real}\;\mathsf{Estate}\; {\boldsymbol{\cdot}}\;\mathsf{Vineyards}\; {\boldsymbol{\cdot}}\;\mathsf{Yachts}\; {\boldsymbol{\cdot}}\;\mathsf{Art}$



INTERNATIONAL





Chinese airline regulator eases curbs on inward flights by foreign carriers

China's civil aviation regulator will allow more foreign airlines to resume inward flights next week, as part of a gradual easing of controls to curb the outbreak's spread.

Foreign airlines that are not currently sending planes

to China will be able to choose a city to send flights to each week, Xinhua news agency reported yesterday, citing a notice from the civil aviation authority.

On Wednesday, China agreed with Singapore to the countries, as part of an approach involving testing.

France and Spain bear brunt of retail sales slump throughout eurozone

Eurozone retail sales crashed in April at the fastest pace on record as lockdowns depressed demand. The volume of eurozone retail sales dropped 11.7 per cent in April compared with the previous month, according to data from Eurostat. April sales declined 19.6 per cent compared with the same month last year.

In Germany, retail sales were down 6 per cent over the previous year, but in France and Spain, sales dropped by about 30 per cent.

Pakistan cases exceed those of China



A passenger travels on a bus in Karachi yesterday as Pakistan eased its lockdown. The government said the number of people infected with the virus had hit 85,000, 1,000 more than in China. At least 1,770 had died. Imran Khan, prime minister, defended his decision to ease the lockdown, citing unsustainable economic losses. He urged Pakistanis to learn to "live with the virus".

Kuwait prime minister seeks to reduce foreign population from 70% to 30%

Kuwait's prime minister has said the Gulf state should over time reduce the foreign population from 70 per cent to 30 per cent, amid growing resentment against foreigners exacerbated by the collapse in oil prices trig-

gered by coronavirus. Sheikh Sabah Khaled Al Sabah, in a meeting with editors, said Kuwait faced a "big challenge" in addressing this discrepancy. Many Kuwaitis have been calling for a reduction to ease the burden on public services.

Greek economy shrank 1.6% in first quarter as virus began to take toll

Greece's economy contracted by 1.6 per cent on a quarterly basis in the first three months of this year as the impact of coronavirus began to affect activity.

Gross domestic product contracted 0.9 per cent year on year, according to seasonally adjusted data, the statistical service Elstat said.

Greece's central bank predicts that the country's GDP will fall by around 4 per cent this year, well below the European Commission's forecast of 9.7 per cent.

Cases so far:

6.551.290

and 386,795 deaths by 5.45pm BST on June 4 Source: Johns Hopkins University, CSS Read more at ft.com/coronavirus

French minister warns over rising debt

Ahead of third budget revision, hopes dashed of swift exit from recession

French ministers have dashed hopes of quick recovery from the recession, with budget minister Gérald Darmanin warning of "vertiginous" debt and deficit numbers and predicting that the public sector deficit would rise to a ecord 11.4 per cent of gross domestic product this year.

"We are more and more indebted because we made that choice, yes, of taking on debt, which is worrying, but at the same time we chose to save the economy, nationalise salaries and guarantee to help small traders," he told France 2

More than 10m employees, half the

private sector workforce, have had their salaries paid through a costly government "temporary unemployment" scheme designed to prevent a cascade of bankruptcies and lay-offs. Next Wednesday, Mr Darmanin will

present the government's third revision to its 2020 budget to parliament, basing numbers on official predictions that the economy will shrink 11 per cent this year after growing 1.5 per cent in 2019.

Last year's budget deficit was 3 per cent of GDP, more than 8 percentage points better than this year's prediction. The government had planned to narrow the gap before the pandemic killed 29,000 people in France and triggered a particularly severe nationwide lockdown that cut economic activity by as much as one-third at the end of March.

President Emmanuel Macron and his cabinet were also hoping to continue reducing unemployment and controlling public sector debt, but millions now risk losing their jobs and debt is set to jump from below 100 per cent of GDP to 120.9 per cent during the year, according to finance ministry officials.

Mr Macron and his prime minister

Edouard Philippe were meeting employers and trade union leaders at the Elysée Palace in Paris yesterday to discuss how to limit the economic damage and relaunch the economy as soon as possible.

The lockdown, which began in mid-March, was further eased this week, but international tourism is at a standstill and restaurants cannot operate at full capacity because of social distancing rules

Medef, the employers' federation, yesterday urged the government to announce a French economic rescue plan "very quickly" following Germany's announcement of a €130bn

The Germans arent waiting for us: a massive and immediate recovery

plan with a push on both supply

and demand

is requested'

stimulus package that finance minister Olaf Scholz said was aimed at bringing Germany out of crisis "with a ka-boom'

Geoffroy Roux de Bézieux, Medef president, pointed out: "The Germans aren't waiting for us: a massive and immediate recovery plan with a push on both supply and demand is requested by Medef."

France is rolling out sectoral plans, including €8bn for Renault and the rest of the motor industry, and Mr Macron is expected to announce a broader package after the delayed second round of local elections on June 28.

Bruno Le Maire, French finance min-ister, welcomed the German national plan and hailed a recent European Commission proposal brokered by France and Germany for a $\mathfrak{C}750$ bn fund to be distributed in grants and loans to the EU sectors and regions that are most in

Europe. Fiscal policy

Germany launches 'ka-boom' stimulus

Measures to hasten post-crisis recovery include tax cuts and increased public investment

Overturning years of fiscal orthodoxy, Germany has become the first big European country to announce a post-coronavirus stimulus with a package of significant extra spending, tax cuts and help for business worth €130bn.

The centrepiece is a surprise 3 p centage point reduction in value added tax designed to soften the blow of what is expected to be the worst recession in Germany's postwar history. Olaf Scholz, finance minister, said the

aim was to bring Germany out of the crisis "with a ka-boom".

Prior to the coronavirus pandemic, Berlin had continually resisted pressure from international organisations such as the IMF to abandon its strict commitment to balanced budgets and boost economic growth by ramping up public investment and cutting taxes

It has now changed its tune in spectacular fashion. The measures announced late on Wednesday make Germany an outlier in Europe: none of its neighbours has yet moved from emergency aid programmes to fiscal policies aimed at hastening a post-pandemic recovery and stimulating consumer demand.

Peter Altmaier, economy minister, described the package of measures as the "biggest stimulus programme of all time". "We want to trigger a recovery that makes our country better, more sustainable, more climate-friendly and more humane," he said.

Clemens Fuest, head of the Ifo economic think-tank, welcomed the package, saying it "combines incentives to revive consumption in the short-term, with impulses for public and private investments as well as support for small

and medium-sized enterprises".

But he warned that the effect of the VAT reduction might be shortlived. "When the tax cut expires at the end of 2020, spending will decline significantly," he said. "And we can't expect the crisis to be over by then.

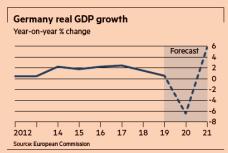
The package disappointed the auto



On the move: pedestrians pass the main train station in Cologne

industry, which had hoped it would include cash incentives for buyers of conventional cars. In the end, the government increased subsidies for electric vehicles — premiums will be raised from €3,000 to €6,000 for a car that costs up to €40.000 — but not for those fitted with diesel and petrol engines.

Economists said the measures vindicated Germany's prudent fiscal stance of the past few years. "Following five years of fiscal surpluses and a decline in the German public debt ratio from 82.4 per cent of GDP in 2010 to 59.8 per cent



in 2019, the package shows once again that Germany is ready and able to spend when it matters," said Holger Schmied-

ing, chief economist at Berenberg Bank. The package was a result of 21 hours of often tough negotiations between the three members of Germany's grand coalition government — Angela Merkel's Christian Democratic Union, its Bavarian sister party the CSU, and the left-of-

centre Social Democrats.

Each was forced to make painful conessions. Mr Scholz had gone into the talks wanting the federal government to take on the legacy debts of the most cash-strapped municipalities. Markus Söder, the CSU leader and prime minister of Bavaria - home to BMW wanted to see cash incentives for buyers of petrol and diesel cars. In the end, both proposals fell by the wayside.

Instead, the partners agreed to the VAT reduction, an idea that had been championed by CDU leader Annegret Kramp-Karrenbauer and Helge Braun, Ms Merkel's chief of staff. From July 1 until the end of 2020, the standard rate of VAT will be reduced from 19 to 16 per cent, and the lower band cut from 7 to 5

per cent, a measure that will cost €20bn Mr Söder called it the "biggest tax cut of the last few decades".

There was consolation for Mr Scholz. The federal government will take on welfare recipients from the municipali-ties. It will also compensate them for up to half of the loss of corporate taxes as a result of the coronavirus crisis.

German businesses welcomed a measure to cap social security contributions at 40 per cent of wages for the coming years, and the creation of a €25bn fund for the months of June to August to help companies hard hit by the pandemic, particularly those in the hotel and hospitality sector. Companies will be able to set more of their 2020 losses against taxable income for 2018 and 2019.

Families will receive a one-off bonus of €300 per child, a measure that will cost €4.3bn. They will also enjoy a reduction in electricity prices as a result of a cut in the Renewable Energy Act levy, which is used to subsidise solar and wind energy.

See Editorial Comment

MAKE A SMART INVESTMENT Subscribe to the FT today at FT.com/subscription FINANCIAL TIMES **FTWeekend**

FINANCIAL TIMES

Tel: +1 800 628 8088
scirculation@ft.com, www.ft.com/subs
Advertising
Tel: +1 917 551 5040 usads@ft.com Letters to the editor etters.editor@f

Published by NY 10013, USA:

Blue Island Newspaper Printing, Harvey, IL Evergreen Printing Company, Bellmawr, NJ Southwest Offset Printing, San Jose, CA

Published daily except Sundays, New Year's Day,

day after Thanksgiving, Christmas Day and the day after Christmas Day.

pyright The Financial Times Limited 2020. Limited. The Financial Times and its journalism are

Reprints are available of any FT article with your company logo or contact details inserted if required (minimum order 100 copies). One-off copyright licences for reproduction of FT articles are also

For both services phone +44 20 7873 4816, or

Coronavirus

Data confusion casts doubts over Spain's claim to zero deaths

This week Spain reported what should have been cause for huge celebrations according to the official coronavirus statistics, there were no new deaths in the 48 hours to midday on Tuesday.

Yet on the same day, at least two regions – Madrid and Castile-La Mancha – reported 17 deaths from the virus between them. The health ministry insisted it had not been informed of any deaths in the previous 24 hours.

The confusion in a country hard hit by the pandemic underlines what experts say is a challenge as Spain relaxes its lockdown: a misleading impression that the coronavirus threat is past could encourage people to be reckless.

"The figures are driving us crazy," said Jeffrey Lazarus, head of the Health Systems Research Group at the Barcelona Institute for Global Health. "[The number] zero has a lot of power . . . It's causing a false sense of security.

In parliament on Wednesday, Pedro Sánchez, prime minister, hailed the zero deaths figure as an "achievement of everyone". The government says it was a

vindication of the harsh lockdown and showed how it brought down the daily death toll from 950 two months ago.

But some researchers say the figures are compromised because of revisions in ways the ministry counts the data. "In real time, changes in detection or

reporting can make it harder to work out the actual shape of the current epi-demic," said Adam Kucharski, an epidemiologist at the London School of Hygiene and Tropical Medicine. Madrid has stopped listing deaths

reported in the past 24 hours, switching a measure of how many have died in the past seven days. Nor is it updating the overall tally of deaths as frequently or completely as before.

Breaking with practice, the ministry's policy now adds new deaths to the run-ning total only if they occur in the 24 hours before each daily bulletin. All other deaths are added only once a week, when the figures are revised.

After the changes were introduced in May, the death rates recorded by the ministry plummeted. Its cumulative tally of deaths since the beginning of the outbreak also fell by almost 2,000.

"There is 100 per cent for sure a data

problem," said Mr Lazarus. In the latest confusion, on Wednesday the ministry raised the tally of the past seven days from 34 to 63 but the cumulative total given for all who had died in the outbreak went up by one, to 27,128.

"To come out and say there are zero deaths when deaths are taking place can create a lot of misunderstanding," said Rafael Bengoa, a former Basque region minister for health and director at the World Health Organization. improvising at a moment when the population needs clear information."

He added that Spain was bringing the



Barcelona: the government says data vindicate its national lockdown

pandemic under more control than other hard-hit European countries and ruled out political manipulation of the figures. Despite the problems with its data, Spain's death counts are smaller than those in Italy and UK, which have averaged 85 and 247 a day respectively over the past seven days.

One problem is that the regions, which run autonomous health systems, have provided late or inaccurate numbers. Delays are critical because the government has pledged to focus on the latest figures, and late data fall outside the ministry's criteria for the main totals.

The government says its focus on the rapid detection of infection rather than numbers in hospital or deaths fits the current stage of the epidemic.

But Spanish data have been more volatile than those of any other rich country. A week ago Spain increased its tally of people dying from all causes during pandemic to 43,000 — up by 12,000.

The overnight change - due to revisions rather than a sudden surge in deaths - gave Spain briefly the world's highest excess mortality rate, the measure most widely used to compare the pandemic's toll across countries.

INTERNATIONAL

TikTok comes of age as political influencer ahead of US election

Video platform for young people records huge viewings for #Trump2020 and #blacklivesmatter

SIDDHARTH VENKATARAMAKRISHNAN LONDON

Before the start of this year, Madisyn Bukoski used TikTok just like any other 18-year-old: to fill the time by scrolling through fun viral videos.

But at the end of January, she answered an ad calling for TikTok videos from people who were "Republican, funny and outgoing [and] love America". The creator of the account was not a Republican operative or slick PR consultant, but a Floridian teenager.
Five months later, Ms Bukoski is part

of the new world of political TikTok, a space untouched by mainstream politi-cal parties, where young influencers compete to win over peers with a combi-nation of dance videos, comedy skits,

musical numbers and monologues.
Groups of would-be political stars have organised into "hype houses", mimicking the collaborative mansions in Los Angeles where influencers live and work together on videos. The nine in the Conservative Hype House, of which Ms Bukoski is part, are from Cali-fornia, Arkansas, North Carolina, Mississippi and New York. With ages from 18 to 27, they have almost 800,000 fans.

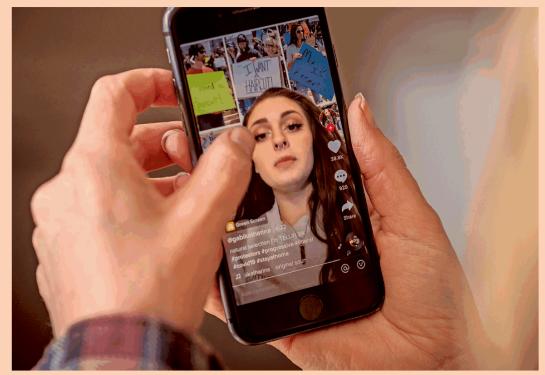
"We're the biggest political page on TikTok," said Ms Bukoski. "We want to spark a passion for politics into young

She added the hype house had a global following: "We have messages from peo-ple in our Instagram direct messages, saying: 'I'm from Switzerland . . . we love watching your content."

For TikTok, the lockdown has been a boon, with millions of young people confined to homes using their phones for entertainment. Last month, the platform hit 2bn downloads, according to researcher Sensor Tower, placing it bet-ween Instagram's 2.6bn and Snapchat's 1.5bn downloads since January 2014. With months to go before the US elec-

tion, the app's content has begun to take a more serious turn, with political videos gaining traction. A recent study into online political content in the US found that TikTok videos with the hashtags #Trump2020 had 1.1bn views as of February 2020, and 3.4bn as of last week.

The hashtag #blacklivesmatter has also gained traction after the recent death of black man George Floyd while in police custody in Minnesota. The hashtag had 2bn views at the start of this month, with top videos including protest scenes across the US, advice on how to deal with tear gas and a call to "stand up for what is right" from



Politically liberal star Gabriella Katharina Huggler has followers. Below, the TikTok logo

Charli D'Amelio, TikTok's biggest star. Not all of the platform's political influencers are conservative. Leftists, an account that formerly was the Liberal Hype House, has close to 135,000 followers, while a liberal TikTok account run by Gabriella Katharina Huggler has more than 166,000 follower In the UK, political hype houses are

smaller, but they are also beginning to gain attention. The Labour Hype House, which began in March and has more than 7,000 followers, had 140 responses vhen it opened applications for members. Its 16 influencers, aged between 15 and 18, are based across the UK and include self-described anarchists, democratic socialists and communists. Its pro-Conservative party rival, the Tory Hype House, as about 4,000 fans

Only a handful of politicians, notably Italy's former deputy prime minis-ter, Matteo Salvini, use TikTok; the app has not been seen as an important conduit to voters, so there is space for young influencers to shape the debate. Some claim their success has caught the eye of

political institutions, but they appear to be grassroots efforts rather than the work of established parties. "Users on TikTok don't want to just

talk with politicians [like on Twitter] — they want to be political stars," said Juan Carlos Medina Serrano, a data scientist

at the Technical University of Munich. Some produce comedy skits, combin ing popular trends on TikTok with political debate. In a recent Labour Hype House video, a member plays the gov-ernment giving lockdown instructions to the public but not to prime ministerial aide Dominic Cummings, satirising his 264-mile round trip.

Labour Hype House's most popular clip is of UK Green party politician Caroline Lucas lambasting Jacob Rees-Mogg, leader of the Commons, for lounging during a debate last year. The video has gained more than 1m views since May.

From Milo Yiannopoulos on Twitter to Michael Bloomberg's ad campaign on Instagram, the online political influencer is not a newphenomenon, but features of TikTok's design make it well suited to driving youth engagement.

Several hype house members emphasised the importance of the "For You" page, which provides a stream of per-sonalised videos for users. "It's less based on your circle of friends and more on who you're following," said Mr Medina Serrano, comparing it more to YouTube than to Facebook or Twitter. While the workings of the underlying

algorithm remain unclear, Ms Bukoski said that securing a slot on a For You page could boost the number of views. "It only takes one video to blow up, it's a great gateway to get into our account.'

Mr Medina Serrano added that Tik-Tok's duets, in which videos are placed side by side, are vital to political communication on the platform, allowing

for edited debates on topics.

Its potential as a political engine should not be underestimated, said Laurie Rice, professor at Southern Illinois University Edwardsville.

"When we start out on a new platform, the dominant response is 'surely that's not going to make a difference. A year or two in, we discover it does matter quite a bit."

US jobless claims near 1.9m as economy struggles to reboot

MAMTA BADKAR - NEW YORK

Almost 1.9m Americans filed for unemployment benefits for the first time last week, highlighting the contin-uing damage to the US labour market even after many states began lifting restrictions on economic activity.

The figure reported by the US labour department yesterday brought the total number of jobless claims initiated since the lockdowns began in mid-March to nearly 43m, dealing a huge blow to the livelihoods of many American families.

Since hitting a peak of 6.9m first-time applications in late March, the pace of new jobless claims has been steadily declining, but at a relatively slow tempo.

Last week's weekly toll of nearly 1.9m claims for unemployment benefits disappointed economists who were fore-casting a steeper decline and is still nearly three times as large as the worst figure posted at the height of the financial crisis more than a decade ago.

It sets the stage for grim news in the separate monthly jobs report for May that the labour department is due to release today, which could show the unemployment rate heading towards, or even rising above, 20 per cent.

"In the best-case scenario, the employment situation for May will be the job market trough of the Covid-19 downturn. That is, the report will show the highest unemployment rate and the largest cumulative job losses of the recession," said Erica Groshen a former Federal Reserve and labour department official now at Cornell University. "In June, payroll jobs could begin to

rebound and the unemployment rate could begin to recede. That assumes, of course, that virus infection rates, civil unrest, or lack of fiscal policy support do not derail the nascent recovery."

Continuing claims data, which count

the number of people actually receiving benefits and are considered a gauge of continuing unemployment, edged up to 21.5m for the week ending May 23.

The slowdown in the pace of jobless claims since the peak was expected after the first wave of lay-offs in response to

'In the best-case scenario, the employment situation for May will be the job market trough of the Covid-19 downturn'

the pandemic. But even as some Americans are returning to work as states begin to emerge from shutdowns and reboot their operations, some companies are still proceeding to implement additional lay-offs, or are moving to transform temporary furloughs into permanent staff reductions.

California and Florida were the states with the highest initial claims last week at 230,461 and 206,494 respectively.

The federal Pandemic Unemploy ment Assistance programme, which has extended aid to the self-employed and others, recorded 623,073 new applicaexpanded jobless benefits that were part of the Cares Act are set to expire in July.

GLOBAL INSIGHT Edward

Luce



Trump fear of defeat in election is source of danger for America

t Can't Happen Here was the title of a 1930s novel about America. Fascism never came to America — nor is it likely to. But martial law, or something close to the militarisation of America's cities, is plausible. In the past few days, residents of Washington DC have become familiar with the low-flying helicopters, Humvees

curfews and uniformed men that go with military control. Were these scenes unfolding in Hong Kong, every think-tank in America's capital would be scheduling emergency webinars. As it is, people are too dazed by the novelty to gauge the risk. The chances of Donald Trump being re-elected in November are not very high. That is the source

of America's danger. But first, the good news. The Pentagon has no interest in But first, the good news. The Pentagon has no interest in breaking a 233-year habit to interfere in US politics. Mark Esper, the defence secretary, frightened a lot of people this week by referring to America's streets as "the battle space" in support of Mr Trump's call to dominate the protests. On Wednesday, Mr Esper reversed himself and disa-vowed military control of America's cities. This is likely to

get Mr Esper fired, possibly within days. His statement was as close as you get to resigning without doing so. Shortly afterwards, the Pentagon said it would be withdrawing 1,600 US troops that had been moved to the Washington

Unfortunately, the bad news outweighs the good. That troop order was then itself reversed. As has been said before, Mr Trump is a weak man posing as a strong one. On Monday, William Barr, his attorney-general, ordered the police to clear the square in front of the White House so

that Mr Trump could do a photo-opportunity by holding a Bible in front of the local church.

This was in response to mockery that the Secret Service had taken Mr Trump down to the White House bunker as

Now he has three on his hands protesters gathered around its perimeter. Mr Barr, who shares none of Mr

Trump avoided a

real crisis in his

first three years.

Esper's squeamishness, is pushing that perimeter further out. National Guardsmen stand sentinel over the White House's expanded boundaries.

What is the point of all this? The key is to view these

images through the lens of reality television.

Mr Trump wants Americans to believe that the White

House is threatened by domestic terrorists, arsonists, thugs, looters and killers — words he has used frequently in the past few days. US stability is under threat, he claims. The president's life, and those of decent law-abiding Americans, are threatened by the extremists on the streets. That is the gist of Mr Trump's message. But it requires a visual backdrop. Hence the hyped-up situation in Washington.

A more sober assessment is that Mr Trump's poll num-bers are dropping. He is faced with the triple cocktail of a badly managed pandemic, the worst economic contraction since the Great Depression and an inability to quell the legitimate anger behind America's demonstrations.

Most of those protests are peaceful. There has been looting and scuffles with police. So far, one retired police captain has been killed in St Louis, while several protesters have been killed or maimed by the police. Moreover, most of the looting appears to have been carried out by criminals under cover of the chaos.

It is a very different reality to the one Mr Trump depicts. There is little prospect of him legitimately reversing his fortunes in the coming months. I have lived in enough democracies, including America, to know a doom-laden government when I see one.

Mr Trump was fortunate to have avoided a real crisis in his first three years. Now he has three on his hands.

His instincts are mostly optical. He is threatening to use powers that he does not have, such as sending the army on to the streets. But he is refusing to use powers he does have, such as marshalling a national response to coronavi-

These are the actions and inactions of someone with little interest in governing. But Mr Trump does have a burning desire to be re-elected. In his mind defeat would lead to the dismantlement of the Trump Organization and his

prosecution and possible imprisonment.

Faced with a choice between sabotaging American democracy or a future spent in and out of courtrooms, have no doubt where Mr Trump's instincts would lie. It

would be up to others to stop him.

edward.luce@ft.com

FT-Peterson poll

Black Americans more likely to have faced drop in income or dismissal due to Covid-19

LAUREN FEDOR — WASHINGTON CHRISTINE ZHANG — NEW YORK

Far more African-American than white voters have suffered a drop in their family's income due to the coronavirus outbreak, according to a poll for the Financial Times that underscores the racial disparities of the pandemic.

The survey showed 74 per cent of black with 58 per cent of white voters. It also found that more African-Americans had lost their job since the outbreak began, highlighting the growing economic inequalities at a time when Americans are protesting against the

The monthly survey of likely voters for the FT and the Peter G Peterson Foundation found 25 per cent of black respondents had been dismissed or furloughed since the start of the recent lockdowns, compared with 19 per cent of white respondents.

The findings of the latest FT-Peterson poll, conducted between May 20 and 26 come as more than 100,000 Americans have died from Covid-19, a virus that has disproportionately killed more black and Latino-American people.

Polling concluded a day after Floyd. an African-American man, died in Minneapolis after a white police officer knelt on his neck, setting off a wave of protests across the US and revived longsimmering tensions over race.

The poll highlighted how Covid-19 had disproportionately taken the lives and livelihoods of black Americans.

The survey showed black Americans were more likely to be pessimistic about both the public health crisis and the potential for an economic recovery than their white counterparts. Forty-three per cent of black voters said the coronavirus outbreak would get worse in their community in the next month, com-

Source: FT-Peterson poll of 1,000 likely US voters, May 2020

pared with 32 per cent of white voters. African-Americans were also more likely to support a slower reopening of non-essential businesses, with 52 per

against 36 per cent of white voters. Congress has approved almost \$3tn in economic relief since the start of the FT-Peterson poll underscores racial disparities of Covid-19 coronavirus pandemic, including the Per cent of white and black respondents saying ... \$2,2tn Cares Act, which was signed into law in March and included one-off Their family's income has been reduced during the coronavirus outbreak 1,200 "economic impact payments" for those earning up to \$75,000 a year. Of the likely voters surveyed, almost all black voters — 98 per cent — said an Coronavirus in their community will get worse over the next month additional "economic impact payment" Restrictions should be lifted after three months or longer was important to them and their families, compared with 72 per cent of white voters. Almost two-thirds of black vot-An additional economic impact payment is important to them and their families ers said they would use the federal

72%

money for basic living expenses, such as food, mortgage or rent payments. The findings, which are part of the monthly FT-Peterson US Economic

cent of black voters saying authorities

lifting restrictions and social distancing,

should wait at least three months before

Monitor, underscore the challenges facing President Donald Trump ahead of November's election, when he will face former US vice-president Joe Biden, the presumptive Democratic nominee who clinched his party's nomination with the overwhelming support of African-American voters.

Mr Trump had centred his re-election efforts around his stewardship of the economy, which has had its worst collapse since the Great Depression because of nationwide lockdowns.

The latest poll found that 36 per cent of Americans said they were better off under Mr Trump, compared with 29 per cent who said they were worse off. White voters were significantly more likely to report being better off than black voters, with 41 per cent of white voters saying they were better off, compared with 12 per cent of black voters.

INTERNATIONAL

Uprising commemoration

Hong Kong crowds defy police ban on vigil

Tiananmen event packed hours after mockery of Chinese anthem outlawed

NICOLLE LIU — HONG KONG TOM MITCHELL — SINGAPORE

Tens of thousands of people defied social distancing rules in Hong Kong yesterday to mark the 31st anniversary of the Tiananmen Square crackdown.

Hours before the gathering to commemorate the 1989 event, pro-Beijing legislators passed a bill to outlaw mockery of China's national anthem.

Crowds defied a police ban on the candlelit vigil held every June 4 for 30 years in Victoria Park to mark the crushing of the pro-democracy protest in the Chinese capital. They removed police barriers erected to prevent the gathering and chanted slogans, including "independence for Hong Kong is the only way out".

Hong Kong is the only piece of Chinese government-controlled territory where large-scale memorials can be held openly, but police banned this year's event as part of measures to curb the corporations pandemic.

the coronavirus pandemic.

Smaller crowds formed in many other parts of the city of 7.4m people. Organisers had called for "candles everywhere" after the police refused to grant a permit for the Victoria Park event.

The anthem law, passed as Beijing

moves to assert greater authority over the territory, carries a jail sentence of up to three years for mockery of the *March* of the Volunteers.

Open defiance has become common when the anthem is played at sports and other public events in the city. Prodemocracy lawmakers boycotted the vote, which passed by a margin of 41-1.

Activists fear the decision by China's parliament to impose a national security law on Hong Kong, possibly by the end of this month, will make open remembrance of Tiananmen illegal.

"We will insist that we have the right

to light a candle inside Victoria Park," Lee Cheuk-yan, chairman of the group that organises the annual memorial, said before yesterday's gathering. "Though China is totally dark and brainwashing its own people, in Hong Kong we still will light a candle for those who sacrificed in 1989."

A student who identified himself only as Jay and was attending his second vigil said the regime that put down the Tiananmen protest is the "same regime that is suppressing us now".

The National People's Congress, China's rubber-stamp parliament, inserted the anthem law into Hong Kong's Basic Law three years ago but t came into effect only once Hong Kong lawmakers passed their own version. The security law will be imposed by

The security law will be imposed by promulgation, denying the city's Legis-

lative Council the chance to modify it. Carrie Lam, Hong Kong's chief executive, said after consultations with officials in Beijing that some Hong Kongers would be able to air their views in seminars to be held on the mainland.

Formal passage of the two laws will further strain relations with the US, which has threatened to revoke economic and trading privileges Hong Kong enjoys on the basis that its autonomy has been undermined by Beijing.

Mike Pompeo, US secretary of state, on Wednesday met four former student leaders of the 1989 Beijing protests and asked how the US could "help China move towards democracy". See Editorial Comment

'Companies

downsizing

or closure,

which will

insecurity

and hunger'

'It's very sad

when you

see the

being

product

destroyed

. . . I can

even shed

tears

increase poverty.

are facing

nto effect only once Hong Kong leaders of the 1989 Beijing protests and

Horticulture. Cross-border trade

Kenya farms hit as lockdown cuts exports

Collapse of foreign earnings threatens domestic revenues and loss of 350,000 jobs

ANTOANETA ROUSSI — NAIROBI

Hobbled by the triple impact of flooding, locust infestations and the coronavirus pandemic, Kenya's horticulture industry is in crisis after global lockdown measures curtailed exports to Europe and disrupted internal African trade.

and disrupted internal African trade. Shipments of flowers, vegetables, herbs and fruits to the EU, which accounts for more than 80 per cent of horticulture exports from Kenya, all but ceased in March after European capitals, roiled by the spread of Covid-19, locked down and Kenya suspended most international flights.

By April, Kenya's horticulture industry was losing about \$3.5m a day, according to the Fresh Produce Exporters Association of Kenya. As European countries have begun to ease restrictions, some demand has returned and losses have reduced to about \$1m a day, but the outlook remains bleak.

"Kenyan farms have drastically reduced export volumes to 50 per cent, with a sizeable number suspending exports altogether." said Hosea Machuki, chief executive officer of FPEAK. "If the current situation does not improve soon, companies are facing downsizing or closure . . . which will result in increased poverty, insecurity and hunger."

Smallholders make up 80 per cent of the agricultural sector, which contributes 26 per cent of Kenya's GDP. As part of President Uhuru Kenyatta's Vision 2030 development plan, the government had supported the creation of small and medium-sized farming businesses. Many of those companies, like the herb manufacturer Jambofresh, had just begun to profit from a European clientele before coronavirus struck.

Jambofresh, which produces around 30 tonnes of basil, mint, rosemary and thyme a month, began exporting to the EU in 2017, according to Silas Mutuma, the managing director. Practically all of the company's herbs end up on European supermarket shelves.

Its largest buyer was based in Milan, Italy, which saw some of the highest casualties in the early weeks of the pandemic. Sales collapsed, Mr Mutuma said, forcing Jambofresh, which is cur-



Wilting demand: workers on Bliss Flora farm in Nakuru prepare to destroy flowers that cannot be exported rently shipping just 10 per cent of its usual exports, to dump 60 tonnes of produce in the past three months.

"We are at the point where we are considering to close down because we cannot maintain the farm given the costs involved," he said. "It's very sad when you see the product being destroyed. Often I get somebody else to throw it away because I can even shed tears."

The biggest obstacle for the horticulture sector remains the lack of air freight. Demand for fresh produce in the EU is picking up as restrictions lift, but commercial passenger flights, which carry the bulk of Kenya's fresh exports, have been grounded in Kenya since March 23.

"The current available cargo is 1,500 tonnes weekly, while the demand is 3,500 tonnes," said Martijn Boelen, trade adviser for the EU in Kenya. Furthermore, the price of freight has doubled from \$1.80 per kg to up to \$4 per kg in some cases, he said. "This means that even if capacity is available, it might be out of reach for producers."

But not only intercontinental air traffic has been affected. At Namanga, on the Kenya-Tanzania border, 100 drivers stood waiting to be called for a coronavirus test by health ministry officials.

The drivers wait up to five days to receive the test results back from Nairobi, 162km to the north, meaning only about 50 trucks are being cleared to enter Kenya a day, down from 250 a day before the pandemic. Those carrying perishable goods, such as onions and oranges, said much of their cargo rots while they wait. The result was clear on supermarket shelves in the capital Nairobi, where the price of fresh produce has soared because of shortages, in

some cases by up to 90 per cent.

The unprecedented disruption is forcing some producers to reflect on the structure of the sector. Mr Mutuma said destroying tonnes of French beans – for which there is no local demand — while the country suffered from food shortages, meant Kenya needed to rethink how and what it produced.

"Some of the things we import like onions we could also produce more of, but we need to encourage local producers by subsidising inputs," he said. \$3.5m Dally loss for Kenya horticulture industry at height of lockdown

80% Proportion of Kenya's exports of flowers, vegetables, fruits and flowers that are destined for Europe Cold chain infrastructure to transport fresh produce in temperature-controlled environments is limited and expensive. A bean picked in Kenya is usually in a European supermarket in 72 hours, and the EU consumer can afford to cover the cost of chilled transportation. But the price would generally be too high for sale domestically. One solution would be to transform more domestic fresh produce into dry goods, Mr Mutuma said. In the short term, associations like

In the short term, associations like FPEAK have appealed to the government to inject life into the sector by encouraging more airlines to fly cargo out of Nairobi through tax incentives, subsidies on jet fuel and waiving landing costs. The EU is setting up a funding programme, in partnership with the European Investment Bank, to provide SME's with easier access to finance.

If it does not work, the entire horticulture export sector could collapse, Mr Machuki warned. "There is a real risk of loss of foreign earnings for the country, loss of domestic revenues paid by growers and exporters, and ultimately loss of 350,000 direct jobs."

Environment

Record level of CO2 in atmosphere despite crisis and recession

LESLIE HOOK - LONDON

Carbon dioxide levels in the atmosphere hit a record in May, as the build-up of the warming gas rose despite a brief respite caused by coronavirus and the global recession.

Atmospheric CO2 reached more than 417 parts per million on average during May at the Mauna Loa Observatory in Hawaii, suggesting that even though lockdowns worldwide have caused emissions to drop temporarily, warming trends are set to continue.

The new record, based on separate measurements by the US National Oceanic and Atmospheric Administration, and the Scripps Institution of Oceanography, is the highest level of CO2 in the atmosphere for millions of years.

"People may be surprised to hear that the response to the coronavirus outbreak has not done more to influence CO2 levels," said Ralph Keeling, a geochemist and head of the CO2 programme at Scripps.

gramme at Scripps.

"The build-up of CO2 is a bit like trash in a landfill; as we keep emitting, it keeps piling up," he continued. "The crisis has slowed emissions, but not enough to show up perceptibly at Mauna Loa. What will matter much more is the trajectory we take coming out of this situation."

Levels of atmospheric CO2 typically peak each year in May, just before the growing season begins in the northern hemisphere. Atmospheric CO2 fluctuates on an annual cycle, as the gas gets absorbed by the ocean and by growing plants, and released by decaying organic

CO2 emissions linked to human activities hit a record high last year, but fell in the spring due to the effect of the virus. Global daily emissions in April were 17 per cent lower than normal levels, according to a recent paper in Nature Climate Change.

Total emissions from fossil fuels are expected to be about 8 per cent lower this year than 2019 as a result of the pandemic, according to research from the International Energy Agency.

The use of renewable energy has also risen during lockdowns, particularly in Europe. The continent set a new record by drawing 55 per cent of its power from clean energy sources on May 24, data from Wartsila Energy Transition Lab found.

However, the continuing emissions this year, even at lower levels, still contribute to the accumulation of CO2, which can remain in the atmosphere for more than 100 years.

more than 100 years.

Pieter Tans, a scientist at the NOAA, said the latest figures for atmospheric CO2 did not show any "progress", as they were still going up.

they were still going up.

"If humans were to suddenly stop emitting CO2, it would take thousands of years for our CO2 emissions so far to be absorbed into the deep ocean, and atmospheric CO2 to return to pre-industrial levels," he said.

"We continue to commit our planet, for centuries or longer, to more global heating, sea-level rise, and extreme

weather events every year," he added. The measurements taken at Mauna Loa are the longest continuous record of atmospheric CO2, which began in 1958.

Supreme Court

Brazil's senior judges chart a collision course with Bolsonaro

BRYAN HARRIS AND ANDRES SCHIPANI SAO PAULO

For one of Brazil's top judges, a wave of increasingly aggressive rallies by supporters of President Jair Bolsonaro demanding that the military shut down Congress were the last straw. The country risked becoming an "abject dictatorship" under the rightwing populist's leadership, he warned.

"We must resist the destruction of the democratic order to avoid what happened in the Weimar Republic when Hitler, after he was elected by popular vote, did not hesitate to annul the constitution and impose a totalitarian system in 1933," Justice Celso de Mello said late last week.

The stark warning from the Supreme Court judge of the perceived threat posed by Mr Bolsonaro, pictured, underscores not only the challenges facing Brazilian politics under the president but also the growing role of the top court in pushing back against government excesses.

Since his inauguration in January last year, Mr Bolsonaro has stoked fears over the future of democracy with attacks on Congress, the courts, the press and civil society. He is also facing judicial probes after the Supreme Court began parallel investigations into the president and some of his closest allies. The most prominent, launched in

The most prominent, launched in April, is probing allegations that Mr Bolsonaro interfered with federal police operations to protect his family's personal interests. The other, which started in March, is examining claims that some of his allies ran a fake news opera-

tion to ensure his election in 2018. Both inquiries could result in his removal from office. The probes have triggered a sharp backlash from Mr Bol-

sharp backlash from Mr B sonaro, who denies any wrongdoing. On Sunday he appeared on horse-back at a rally held by supporters calling for military intervention to shut down the 11-person court and the Congress.

Weekly marches by the president's far-right backers have become more aggressive, with some appearing to be forming militias. Late last month one group donned face masks and held flaming torches in a nocturnal protest that observers say evoked the white supremacist movement in the US. Brazil's education minister, Abraham Weintraub, was caught on video saying the Supreme Court justices should be thrown into jail.

"We are getting very close to a dilemma: either the president becomes a dictator or he is removed from office. This will have to happen sometime very soon," said Davi Tangerino, a criminal lawyer.

Brazil's top court has long held a position of prominence, partly owing to the vast scope of the constitution, which offers the justices ample opportunities for legal interpretation.

Following corruption scandals in recent years, including the sprawling Lava Jato probe that implicated scores of businessmen and politicians, the judges

began to take a more activist approach. Today, the justices — appointed by the president and serving until age 75 — are celebrity figures, appearing regularly on their own television channel, Justice TV.

The activism of the justices evolved out of a "generalised feeling that both the executive and legislative branches are corrupt, broken and untrustworthy", said Mr Tangerino.

As tensions rise between Mr Bol-

As tensions rise between Mr Bolsonaro and the Supreme Court, focus is shifting to the military.

Hamilton Mourão, the vice-president and an army general, said this week a military coup was "totally out of the question". However, Augusto Heleno, the national security adviser and also a general, warned late last month of the "unpredictable consequences" of attempts to investigate Mr Bolsonaro.

"The armed forces are not a monopoly of the president," said Diego Werneck, a professor of constitutional law at the Insper Business School in São Paulo. "If the president refuses to obey a decision from the Supreme Court, it would be time for the armed forces to rise up to their role of defending the constitu-

tional order." Additional reporting by Carolina Pulice Poor countries focus

Donors pledge \$8.8bn for global vaccination scheme

CLIVE COOKSON AND ANDREW JACK LONDON

Global donors pledged more than \$8.8bn to fund vaccination programmes for children in low income countries over five years, in a move projected to save up to 8m lives from diseases such as measles and cholera.

The funding, committed by governments and foundations at an online pledging conference yesterday hosted by UK prime minister Boris Johnson, exceeded the event's target of \$7.4bn. It will be channelled through Gavi, the UN-backed vaccine alliance, which buys and distributes vaccines in more than 500 fthe world's poorest countries.

50 of the world's poorest countries.

The support is intended to reinforce routine immunisation programmes, which have suffered in recent months as health workers have been diverted to fight Covid-19 and families have stayed away from vaccination clinics for fear of catching the virus.

At the conference Gavi also launched a new advance market commitment for vaccines developed successfully against coronavirus. It is designed to ensure allocations for developing countries that fear being left behind should manufacturers prioritise wealthy countries.

The first AMC deal is a \$750m agreement between Gavi, AstraZeneca, the UK drug company, and the Coalition for Epidemic Preparedness Innovations to manufacture 300m doses of the Covid-19 vaccine being developed by Oxford university and distribute them in low- and middle-income countries, starting before the end of this year.

AstraZeneca also announced an

AstraZeneca also announced an agreement with the Serum Institute of India to supply an additional 1bn doses for developing countries, with the first 400m doses provided before the end of 2020. Both commitments depend on the Oxford vaccine being safe and effective by then.

Mr Johnson maintained the UK's position as the biggest contributor to Gavi, pledging £1.65bn over five years.

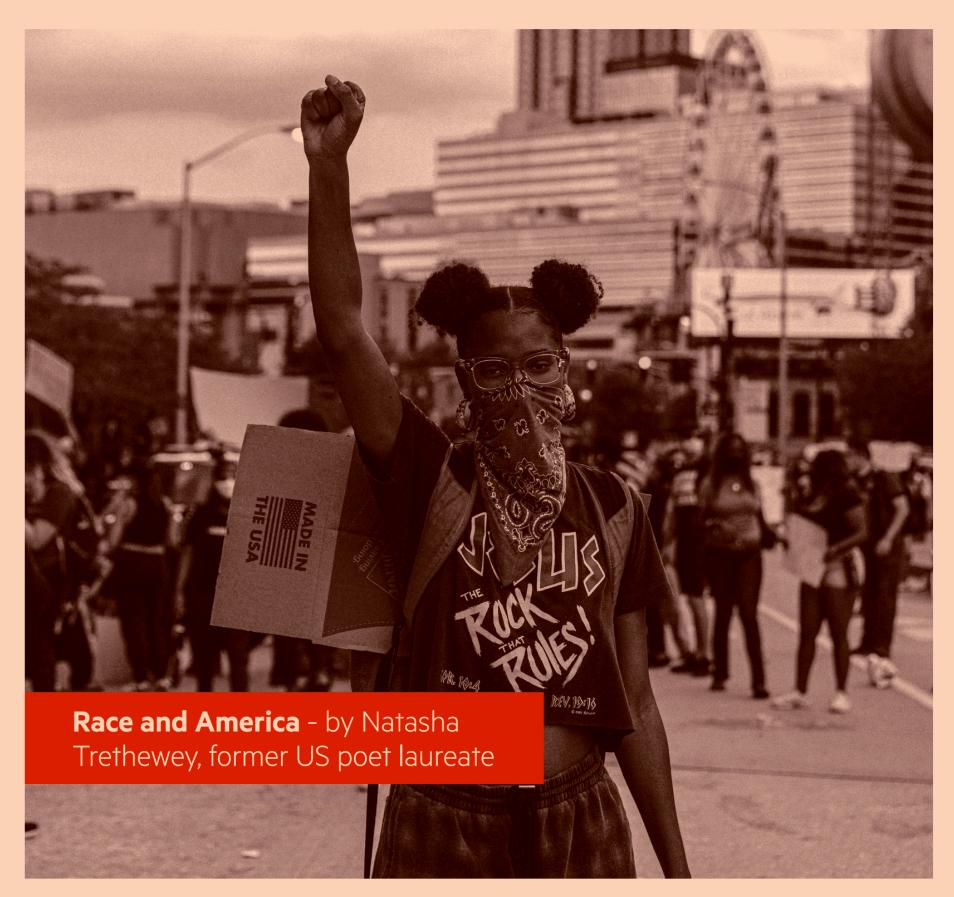
pledging £1.65bn over five years.

The Bill & Melinda Gates Foundation
were the second biggest with a \$1.6bn
five-year commitment. The US government pledged \$1.16bn.

Friday 5 June 2020

FINANCIAL TIMES

FTWeekend





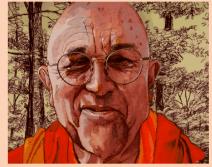
#howtospendittogether: readers' pictures of **life in lockdown**



How Germany got coronavirus right



Is now the time to buy a **holiday home**?



Matthieu Ricard has Lunch with the FT

Izabella Kaminska The redeemable vouchers airlines offer are turning flight tickets into high-risk futures contracts o opinion

Companies&Markets

Banks' support for Hong Kong security law sparks anger

 HSBC and StanChart under fire Social responsibility issues raised

HSBC and Standard Chartered have drawn the ire of politicians and inves $tors\,in\,the\,UK\,for\,their\,public\,support\,of$ a controversial national security law China plans to impose on Hong Kong. On Wednesday, the two banks

released carefully worded statements backing the legislation, which Beijing says intends to target "splittist, subversion of state power, terrorism or inter-ference by foreign countries or outside

influences" in Hong Kong.
"I wonder why HSBC and StanChart are choosing to back an authoritarian state's repression of liberties and undermining of the rule of law?" tweeted British Conservative party politician Tom Tugendhat, who chairs Parliament's

'Utterly disgraceful action by HSBC, apparently supporting Xi Jinping's suppression of Hong Kong'

Foreign Affairs Committee. "Where does this fit in their definition of corporate social responsibility?"

Andrew Adonis, a former govern-ment minister and Labour party peer in the House of Lords, similarly tweeted: "Utterly disgraceful action by HSBC, apparently supporting Xi Jinping's suppression of Hong Kong. I intend to take this up with the chairman and chief executive of HSBC in London. And with major shareholders."

The stance of HSBC and StanChart puts them at odds with the British government, which has strongly criticised the as-yet-unseen law and has offered refuge to as many as 3m residents of its former colony in response.

The banks have long walked a tight-rope amid geopolitical tensions between estern nations and China. Both are headquartered and regulated in London

but make the majority of their profits in

Asia, specifically Hong Kong.

Their support of the proposed law imposed by Beijing also provoked a backlash from top institutional shareholders, which are increasingly pressur-ing companies to make decisions based on social responsibility alongside the

pursuit of profit.

A UK asset manager that holds large stakes in both banks acknowledged the difficulties they face in keeping both the Chinese and US governments onside. "Clearly they have to straddle the fence, with the bulk of earnings in China and Hong Kong, but the need to deal in dollars," the investor said. "They can't afford to annoy either camp.

However, he said that HSBC and Stan-Chart's support of the proposed rule could mean it is difficult to continue justifving investments in them. Dumping the stocks would be tough, because they are the only UK banks that offer inter-national exposure, but "if this really blows up, we will have to think whether we want to be involved", he added.

The investor likened the banks' back-ing of the rule to a hostage situation: "It's a bit like one of those hostages with a gun to their head, saying they are all fine, when they aren't."

However, this investor added that he has confidence in HSBC chairman Mark Tucker - who is known for his political savvy after living and working in Hong Kong for decades — to navigate the dispute: "He knows how to play the game."

Last summer, HSBC ran into difficulties with Beijing after being caught up in a US-Chinese diplomatic row over telecoms company Huawei. HSBC was one of the banks that turned over data to US prosecutors that helped build a case against its chief financial officer, Meng Wanzhou, who was arrested in Canada. Additional reporting by Laura Hughes

Rocky engagement LVMH rules out open market move as virus dulls Tiffany's sparkle



There had been speculation that LVMH might try to revise its deal to buy the US jeweller - Daniel Jone

LEILA ABBOUD — PARIS ARASH MASSOUDI — LONDON JAMES FONTANELLA-KHAN — NEW YORK

LVMH has said it does not plan to buy shares in Tiffany on the open mar-ket, in effect ruling out one way it could seek to lower the \$16.2bn price it agreed to pay for the US-based jew-eller before the Covid-19 pandemic.

In a statement yesterday, the conglomerate led by Bernard Arnault, the world's third-richest man, did not address whether it was seeking to renegotiate the acquisition, signed in November, to reflect lower growth prospects for luxury goods amid a

This week, Reuters said LVMH was "exploring ways to reopen negotia-tions" with Tiffany, while Women's Wear Daily said LVMH directors "sent a clear message that the acquisition should be reconsidered" at a recent board meeting. Tiffany shares have lost about 10 per cent since the reports, to end in New York at \$114.24 on Wednesday. LVMH has agreed to pay \$135 per share in Tiffany.

In response to the reports, LVMH said that its board met on Tuesday and discussed the "development of the pandemic and its potential impact on the results and perspectives of Tiffany & Co with respect to the agreement that links the two groups".

People familiar with the deal said it would be hard for LVMH to renegotiate the price or terms given the contract underpinning the acquisition.

The merger agreement includes a termination clause that requires Tiffany to pay a break-up fee of \$575m if it abandoned the deal. If LVMH wanted to back out of the contract, however, it would have to go to court to do so, said one person familiar with the matter, and no break-up fee for the buyer is included in the document.

People close to Tiffany said that

there had been no requests from LVMH to renegotiate the deal. They added that it was understandable that LVMH would like to pay less for the asset given the short-term impact the pandemic had on Tiffany's businesses, but they were confident the agreement is air tight.

A person close to LVMH said that it had informally looked at options to revise the deal but that nothing has come of it to date. The person added that one of the main reasons LVMH acquired Tiffany was its growth potential in China and Asia's largest economy is further ahead in the proc ess of reopening, which should bode well for the US jeweller.

"The deal for Tiffany still makes a lot of strategic sense despite Covid-19, so for LVMH there would be much more to lose than gain by derailing it," said Luca Solca, a luxury-goods ana lyst at Bernstein Research

In removing the chance for

directly, anodyne annual

for the state of Big Tech

meetings were a metaphor

investors to challenge

TCI presses Safran to keep outgoing chief at the helm

DAVID KEOHANE — PARIS

TCI, the UK hedge fund run by Chris Hohn, is pushing French aerospace group Safran to keep its outgoing chief executive in place while it navigates the upheaval caused by the pandemic.

Philippe Petitcolin, who has led the €39bn group since 2015, is due to be succeeded by Olivier Andriès following a transition period that runs until the end of the year.

TCI, a \$20bn fund that has agitated for boardroom change at companies from the London Stock Exchange to Wirecard, sent a letter to Safran's board on Wednesday, according to multiple people familiar with the matter. The fund wants Mr Petitcolin to stay on as CEO, or at the very least, an adviser, the people said. Safran was planning to hold a board meeting yesterday evening where the letter would be discussed, the people said.

"It just doesn't make sense to change pilot during this kind of crisis," said one person familiar with the matter

Mr Petitcolin has warned that the aerospace sector faces a "new normal" of structurally lower demand, potentially 30 per cent below levels enjoyed before the pandemic, which has devastated the airline industry.

With job losses in the aerospace industry looming, the French government is planning to unveil a support package this month. Safran's share price has lost about 28 per cent this year.

TCI and Safran declined to comment. For the 67-year-old Mr Petitcolin to remain as chief executive, Safran would need to change its statutes which currently only allow CEOs to stay in their position until the age of 68. The aerospace group has already amended its statutes once to allow Mr Petitcolin to stay on beyond the original limit of 65.

As it stands, Safran could extend Mr Petitcolin's mandate until the group's next annual general meeting, which is scheduled for May or June next year.

TCI owns 5.7 per cent of Safran, according to Reuters data. Its push to keep Mr Petitcolin as CEO is not its first

intervention at the group.
In 2017, the fund successfully forced Safran to revise a takeover for aircraft interiors maker Zodiac. TCI had waged a campaign to force Safran to drop the deal completely, saying that Safran is "massively overpaying" for the trou-bled Zodiac in return for "questionable

FT STRATEGIES

THE 'NEW NORMAL' WILL BE INCREASINGLY DIGITAL. ARE YOU PREPARED?

To thrive post-lockdown, leaders must re-imagine how their businesses operate embracing innovation and digital-first models. What they need is a trusted partner who's done it before, and can share their expertise to help them grow. FT Strategies is a data and strategy consulting firm from the Financial Times strengthen customer engagement and build sustainable digital businesses.

Find out more at ftstrategies.com

Fortress Silicon Valley fastens its gates, but trouble lies ahead



his is a time of protest. The legitimacy of powerful institutions everywhere is being questioned, as the coronavirus crisis adds to social frustrations that were already

So it has been ironic in recent days to see some of the most powerful corporations sail through the annual ritual of their shareholder meetings almost unchallenged. As anger and upheaval have spread on to American streets, the tame annual meeting season has added to the sense that Big Tech, insulated from the worst of the economic devastation, has retreated into a digital cocoon.

Annual meetings are usually carefully stage-managed to allow shareholders a say without giving up any real control. Opposition is often only symbolic. But they are still a chance for investors to lobby for support among peers for policies boards have rejected. They are also a chance for investors to grab the microphone, at least for a moment, and berate the directors and managers who theoretically act in their name.

As the influence of the biggest tech groups has spread into more areas of life, annual meetings have also become one of the few moments for leadership to face a public reckoning. At Alphabet, parent of Google, it is not unusual to see protesters outside, while workers use the stage to challenge their own managers over controversial decisions.

The inability to hold this year's meetings in person was always going to change the nature of these stilted exercises in corporate democracy. But Alphabet, Amazon and Facebook, which held their annual meetings in recent days, took full advantage of getting back control of the microphone.

None of the three tech companies let shareholders put questions directly. Instead, they had to enter them online, allowing the companies to cherry-pick which ones to put to management and directors. The questions were then summarised rather than read out. stripping shareholders of the chance to challenge managers directly.

The anodyne annual meetings were an apt metaphor for the state of Big

Tech. As much of the economy reels, the dominant tech groups exist inside seemingly impreg-nable digital fortresses. Even the dent to Google's advertising reve

nue caused by the distress at small business customers has not stopped its ma ket value brushing up against \$1tn this week – a level it briefly reached for the first time shortly before the pandemic.

The meetings also shine a spotlight on the huge influence exerted by founders at a critical moment for the economies and societies they supposedly serve.

Alphabet's Larry Page and Sergey Brin have antagonised investors before by failing to turn up to their annual meeting. This year, after stepping back from all management involvement, they had a better excuse for fading into the background. But given their combined 51.2 per cent voting control there was no question, throughout the proceedings, who was really in control.

Outside shareholders at Alphabet and Facebook have always been aware of the supervoting rights designed to keep the founders in control, but that has not stopped them protesting against that.

Votes equivalent to more than half the outside shares at both companies (that is, those that carry only one vote, rather than the 10 votes of founder shares) have been cast in favour of ending the dual-class structure to make all shareholders equal, and to allow for majority election of directors. There was a similar level of support for a symbolic call for Facebook to strip Mark Zuckerberg of at least some of his control by appointing an independent board chairman.

This underlines the outsize role the founders of the main digital groups are set to play in resolving the interlinked economic and political crises. Amazon's Jeff Bezos (who is not entrenched by supervoting shares) is grappling with how to embed his ecommerce and cloud computing company deeper into everyday life. Mr Zuckerberg is on the brink of what looks like being a defining moment, both for himself and American democracy: a presidential election season in which his personal decision about whether to intervene in how politicians use the social network could play a significant role in the outcome.

How Big Tech wields its power is returning to the political agenda. After a lull at the start of the crisis, renewed attention is turning to this issue in Washington and Brussels, and a 'Tech

lash 2.0" is starting to build. But as the latest round of annual meetings underlines, shareholders are unlikely to play much of a role in holding their own companies to account.

richard.waters@ft.com

Lockdown without journalism? Unthinkable.

Journalists are working tirelessly on your behalf to keep you up to date on Covid-19 providing information, insight and challenge. Many are facing an uncertain future at a time when journalism has never been so important.

#supportjournalism

American's plans prompt shares surge

Markets welcome moves by carrier and rivals to restart flights over summer

American Airlines prompted a surge in shares across the US sector yesterday after it said it would fly more than half of its domestic flight schedule in July. The Fort Worth-based airline's stock rose 26 per cent to \$14.86 by lunchtime in New York trade after the announcement of flights to destinations such as Florida's theme parks and the American West.

Although well below the 52-week high

of \$34.99. American's rise triggered moves higher in shares of other large US airlines. United Airlines climbed nearly 15 per cent to \$38.57, Delta Air Lines rose 12 per cent to \$31.94 and Southwest Airlines was up 6 per cent to \$38.79.

American will also fly nearly 20 per cent of its international schedule next month. It said its choice of routes to Florida, Montana and Colorado would reflect an appetite for holiday travel.

'We're seeing a slow but steady rise in domestic demand. After a careful review of data, we've built a July schedule to match," said Vasu Raja, senior

vice-president of network strategy.
"We'll continue to look for prudent opportunities to restore service so our customers can travel whenever and wherever they are ready."

Savanthi Syth, an analyst at Raymond James & Associates, said that after signs of greater appetite for risk from inves-tors in recent days, early enthusiasm over American's move may have caused a further short squeeze higher.

"While it is encouraging that we are heading in the right direction, I didn't view American's comments as significantly different from what we have been hearing from others," she said.

Virgin Atlantic also confirmed plans to restart passenger flights as lockdown eases, with five international routes taking off from Heathrow in mid-July. Services to Orlando, Florida and Hong Kong will resume from July 20 this year, the airline announced yesterday, followed by routes to Shanghai, New York IFK and Los Angeles on July 21. It is set to announce more destinations for August flights in the next two weeks, beginning a gradual increase in passenger flying in the latter half of the year and in 2021. Juha Jarvinen, chief commercial

officer at Virgin Atlantic, said it was "looking forward" to welcoming passengers as "the Covid-19 crisis stabilises and demand slowly returns".

The moves are the latest steps toward a gradual return to business in an industry devastated by the pandemic. Several airlines have said they will recommence flights for the crucial summer season as $governments\ weigh\ up\ loosening\ travel\\ controls\ introduced\ during\ lockdown.$

EasyJet announced this week it would restart 50 per cent of its European routes in July and 75 per cent in August, while Wizz Air is already flying about 10 per cent of its capacity and plans to run up to 70 per cent of flights in July and August. Ryanair is restoring 40 per cent of its scheduled flights on 90 per cent of routes from July 1.

However, flying post-lockdown will look very different from before the crisis. Carriers have introduced hygiene measures, including cleaning and social distancing at check-in, reduced food services, and face masks, surface wipes and hand gel for passengers.

UK handed out £1.7bn of virus-fighting contracts over three months

TABBY KINDER AND GILL PLIMMER LONDON

The UK government has handed contracts worth at least £1.7bn to private companies in the past three months, mostly without a competitive tender ss, as ministers scramble for help process, as ministers so to fight the pandemic.

Government departments have published about 400 contracts since the start of the crisis, which were signed at speed to provide services ranging from the procurement of medical and protective equipment to administering testing and advising civil servants.

The data were collected by Tussell, a research company that tracks government contracts

The bulk of the deals were agreed without a competitive tender process under emergency procurement measures that were put in place in March. The temporary rules enabled govern-ment departments, the NHS and local

councils to respond rapidly. A Cabinet Office official said: "Working with the private sector has been a vital part of the government's response to tackling the coronavirus crisis
... Being able to procure at speed has been critical in providing that

The official said the government made it clear during the pandemic that public authorities "must continue to achieve value for money for taxpayers, use good commercial judgment, and publish the details of any awards made".

'Working with the private sector has been a vital part of the response'

Cabinet Office

A quarter of the contracts that have so far been published were won by companies that had not previously carried out work for the government.

At least seven contracts each worth more than £100m have been awarded by Whitehall officials, according to Tussell. So far the largest contract that has been published was for £234m by the Department for Education to Edenred, a vouchers business, to deliver supermarket vouchers while schools are closed to families who would normally get free

The Department of Health awarded four of the largest contracts for Covid-19 testing services, including £151m to Hologic, £133m to Randox Laboratories and £64m to Life Technologies. The companies were recruited to supply materials and training to medical labo ratories and to test key workers. The department is responsible for more than a third of the value of all contracts awarded by government agencies as health officials have battled to bring the

pandemic under control. Some significant deals have not yet been made public despite the virus procurement rules stating that departments must publish a contract award notice within 30 days of its agreement. No contracts have yet been published relating to the creation of seven Nightin-gale field hospitals by NHS England or regarding the UK's new contact tracing

Serco won a £46m contract from the Department for Work and Pensions to provide emergency contact centre services for vulnerable people who are self-

Industrial goods. Workplace wellbeing

Covid-19 tests help German engineer stay healthy

Approach offers a 'blueprint', says business, but lab capacity poses hurdle to wider adoption

OLAF STORBECK — KARBEN

Located near a sewage plant on the out-skirts of Frankfurt, engineering company Holzhauer-Pumpen appears an

unlikely pioneer. But the small manufacturer has managed to keep its factory floor open throughout the pandemic by adopting an unusually aggressive approach to screening for the virus: whether they have coronavirus symptoms or not, its 56 employees are asked to take a voluntary test every week.

"There are no exceptions, not even for our cleaning staff," managing director Christian Trahan explains from his office at Holzhauer's headquarters in Karben, a small town just outside of Frankfurt.

As western governments begin to ease lockdowns that have saved lives but crippled economies, more businesses will soon face the challenge of persuad-ing employees to return to workplaces even as the risk of a second wave of infections remains real.

Peter Sewing, the co-head of Ober-mark, a Luxembourg-based investment group that bought Holzhauer in 2012, reckoned that the engineering company's model could ultimately be a "blueprint" for the wider German econ-

"This can be profoundly beneficial both from a healthcare perspective as well as economically," said Mr Sewing, a 58-year-old former Goldman Sachs

However, the strategy employed by Holzhauer, which makes pump stations used in sprinkler systems, is at odds with Germany's official guidance on testing. The Robert Koch Institut, the government's public health body, recommends that testing be reserved for those who have symptoms or have been in touch with someone who is infected.

That makes Holzhauer's approach a

rare one. Very few businesses in Germany have started to test their staff regardless of whether they have symptoms or not. IG Metall, the country's powerful metal workers union with 2.3m members, said it did not know of anyone else doing it.

Those companies pursuing their own testing have been criticised for taking capacity from public authorities. Holzhauer said it was not relying on the medical laboratories that serve Ger many's doctors and hospitals, but



Christian Trahan. managing director of Holzhauer-Pumpen, says virus testing has allowed the Frankfurt keep production

instead using testing capacity provided by Rostock-based company Centogene. Every Monday morning, Mr Trahan

oversees the testing, handing out kits to staff who self-swab. A courier then delivers the samples to Centogene's lab-oratory in Hamburg, which returns results within 24 hours.

Since March, Centogene, which is listed on the Nasdaq exchange and specialises in genetic diagnostics for rare diseases, has converted parts of its laboratory infrastructure into Covid-19 test-

Arndt Rolfs, Centogene chief executive and professor of neurology at Rostock University, said that the company was performing 25,000 tests a day and had capacity to do another 20,000.

"We are not crowding out other test capacity," he said, pointing to the fact that the company was not relying on offthe-shelf test kits that have at times been in short supply.

At an annual cost of €125,000, Mr

Sewing acknowledged that the decision to test Holzhauer's workforce came with a hefty price tag. It was, he insisted,

Mr Trahan said that without weekly testing it would not have been possible to keep production at capacity – something the company has also been able to do because demand for its pumps has so far proved resilient. Working from home was not an option while the company was too small to physically sepa-rate different teams of staff, he added.

"The frequent tests are the only reason I can still sleep well at night," the 47year-old said.

But the expense of the tests is not the only potential price for the German manufacturing group. Regular and blanket tests for Covid-19 are a minefield for employers, particularly in a country such as Germany where health data is subject to tight privacy laws and

workers' rights are heavily protected.

Mr Trahan said that staff could opt out of the tests and only employees had access to their results. He would expect an employee to inform him of a positive result because this was a system "based on trust". No employee has reported a positive result. But what would happen if someone

chose to opt out?

frequent tests are the only reason I can still sleep well at

night'

They would have "to put up with tighter hygiene measures in certain areas, like wearing a medical face mask all the time", said Mr Trahan.

IG Metall said it welcomed Covid-19 tests in the workplace as long as they were truly voluntary and on top of standard health and safety measures such as keeping 1.5 metres between

"Participation does not really appear voluntary if opting out is sanctioned by tighter hygiene rules," said IG Metall.

However, Ron Wilhelm, a 31-year-old assemblyman who joined Holzhauer two years ago, said that he and his colleagues did not share such concerns.

"I am very grateful about the weekly

tests," he said. "Each test result is obviously just a snapshot, but it still helps to reduce anxiety at work." When friends hear about the option to get tested, "they are always envious", he added.

Germany has one of the highest Covid-19 testing capacities of any country. But with the manufacturing sector employing more than 7m people alone, Holzhauer's approach to keep its factory open looks likely to remain a niche one.

Financials

Norway oil fund expects lower property returns

RICHARD MILNE - OSLO

Norway's sovereign wealth fund said coronavrus would change the real estate market fundamentally as it fore cast lower returns for its property port-

Yngve Slyngstad, chief executive, said big shifts in the retail and office sectors meant property investing would be altered.

"Real estate will change. It will change fundamentally," Mr Slyngstad said at an event to mark a decade of the oil fund

investing in property.

The fund has amassed a \$30bn real estate portfolio.It has become one of the biggest property investors, assembling a concentrated portfolio of top-quality office and retail properties in a few cities such as London, Paris, New York, San Francisco and Tokyo as well as logistic centres in Europe and the US.

Despite questions from some experts about whether it was overpaying for tro-

on London's Regent Street or New York's Fifth Avenue, in its first decade the fund's real estate assets made an annual return of 7.7 per cent, more than 3 percentage points higher than its funding costs.

Mark Burton, an external real estate adviser to the fund, said it had unusually focused on "downside protection rather than upside potential" by examining covenants on properties and favouring the income that buildings could generate over their potential capital appreciation.

Mr Slyngstad said of the fund's property investments: "They should weather this kind of situation better than many

Asked if the fund could expect a similar rate of return in the next decade, Karsten Kallevig, the fund's chief investment officer for real estate, said:

However, he said that over the next decade, it should be able to meet the fund's implied return expectation of 3 per cent in real terms, or 5 per cent nominally.

Mr Slyngstad said that he was certain of change in the sector but unsure quite how it would take place.

What will the office sector look like? Nobody really has the answer," he said. Working from home could lead companies to need fewer people in the office but more space for them, he said.

On the shake-up in the retail industry as the migration of shoppers online accelerates, Mr Kallevig insisted that there was still room for physical stores, but suggested that landlords would need to have a different relationship with their tenants, including potentially on how rent was charged.

He said the oil fund was "in the market" for potential distressed purchases thrown up by Covid-19, just as it snapped up a building on Oxford Street in the days after the Brexit referendum Carmakers hit at Berlin over stimulus limits JOE MILLER — FRANKFURT

Automobiles

The German car industry has condemned Angela Merkel's government for excluding subsidies for new petrol and diesel vehicles from its multibillioneuro stimulus package, as record low sales and exports hit the sector.

The €130bn package, announced late on Wednesday, includes a €6,000 sub-sidy for electric vehicles, and a temporary 3 per cent cut to VAT.

But ignoring pleas from the once-powerful car lobby and top executives, Berlin refused to reinstate a €5bn scrap page scheme that helped boost demand after the last financial crisis

The VDA body for carmakers such as Volkswagen, Daimler and BMW said it "regretted" that the proposals for a "broad-based and directly effective economic stimulus package were only par-tially included in the economic stimulus

package that was passed". "In order to remain competitive and

to consider climate protection and the economy together, we will continue to need a mix of offerings that also includes modern and efficient combustion engines," said Hildegard Müller, president of the VDA.

Although sales of battery-powered vehicles have been soaring in Germany, combustion engine cars still make up more than 90 per cent of models sold.

VW, which has been leading the

charge into electric vehicles, has already sold almost all of this year's emissionsfree models, chief executive Herbert

Diess recently told a German podcast.

Jürgen Karpinski, president of the German Federation for Motor Trades, which represents almost 40,000 companies, said the package "did a disservice to the crisis-ridden automobile

industry with its 1.3m employees". He added that the stimulus "was not even a drop in the ocean", due to the more than €15bn worth of unsold combustion engine cars still in Germany.

Shares in VW, Daimler and BMW all fell yesterday, as did those of suppliers including Continental and Schaeffler.

After the announcement on Wednesday, Bavaria's prime minister Markus Söder argued that demand for petrol and diesel cars would be stimulated by lower VAT. The savings, however, amount to just €500 for a €20,000 car, and Peter Fuss, an analyst at EY, pre-dicted there would be "few purchases that are causally related to the reduction of the VAT rate".

Representatives of Germany's commercial fleet buyers, which account for more than 60 per cent of sales in the country, also criticised the package, saying a VAT cut would not benefit busi-

Separately, figures yesterday showed car sales in Germany halved in May on the same month last year, despite dealerships having been open since the end

of April. See Editorial Comment

Shale boom trailblazer Chesapeake on brink

As bond investors price in default, a Chapter 11 bankruptcy filing looms that risks opening floodgates for the sector

Chesapeake Energy spearheaded the shale revolution a decade ago that ushered in US energy independence, embodying a period of corporate extravagance as it rose to become a \$35bn company.

Now the company is on the brink of a bankruptcy that would make it the biggest casualty of the coronavirus turmoil that is ravaging the US oil and gas

Its shares have fallen 90 per cent since January, taking its market capitalisation to \$135m. Bond markets are pricing in default. A reverse stock split in April raised fears of imminent insolvency.

A Chapter 11 filing was at best "a matter of weeks, not months away", said a restructuring adviser to one of Chesapeake's creditors; it would open the floodgates for other bankruptcies across

A smaller Chesapeake, freed of liabili-ties and tightly focused on natural gas in the Marcellus shale of the US north-east, is likely to emerge from restructuring.

Doug Lawler, chief executive since 2013, has battled for years to clean up the company's balance sheet and lighten a \$23bn debt pile amassed during a period of explosive growth under predecessor Aubrey McClendon.

"He inherited a company that was unsustainable," said a former Chesapeake executive. But the brutal crude crash has has-

"There's not much even a great CEO can do to change the reality of the commodity price crash."

From obscurity in the late 1980s. Chesapeake became the best-known shale business under McClendon, at one point the best-paid US chief executive with an annual package topping \$100m.

'There's not much even a great CEO can do to change the reality of the commodity price crash'

NBA's Oklahoma City Thunder have played basketball since McClendon helped buy the team, among his efforts to revitalise the state capital. The company's campus was famed for its state of-the-art gym, teams of chaplains and gardeners, and bee colony.

The beekeepers have gone but Chesapeake's legacy as shale leader endures, outlasting McClendon, who died in a car crash in 2016 a day after his indictment on charges of rigging bids for drilling

"Without Chesapeake there is no shale revolution, full stop," said the restructuring adviser. "But it's not just a liquidity crisis, it's a solvency further out on a limb than anyone

The company's insatiable appetite for shale rock made it one of the biggest leaseholders in the US as commodity prices soared in the years before 2008, when ever big-



Chesapeake Annual output (m barrels of oil equivalent) Spending (Sbn) Market capitalisation (\$bn) Total liabilities (\$bn) 100 Cash from operations Capital expenditure 10 15 20 2000 05 10 15 19 2000 05 20 2010

> ger bets seemed likely to pay off. Chesapeake believed it only needed to drill the territory - what it called "harvest

> mode" – to reap the rewards.
>
> It signed up pipeline partners with long-term contracts, paying them handsomely to install the gathering, processing and transportation infrastructure that would open the shale patch and, McClendon insisted, make natural gas the dominant US fuel.

Its stock soared as natural gas prices peaked in 2008, at six times their current level. But the huge land position came with commitments to keep drilling or surrender the acreage. Capital expenditure rocketed far above cash earnings. The debt pile bulged.

By the time investors forced McClendon out, Chesapeake was lumbered with mounting off-balance-sheet liabilities too, including volumetric production payments", a form of selling future production. Asset sales helped cut debt

below \$11bn by 2018 but meant

lower output, hindering the company's ability to generate cash and make interest payments, let alone restore a dividend for common stock that was suspended in 2015. "They brought the debt down," said

John Thieroff, analyst at Moody's. "But the company shrank along with it." Now Chesapeake faces the wall just as

a plunge in drilling threatens supply shortfalls that would revive prices. 'Just as natural gas prices are about to rip higher this winter - exactly what

Chesapeake has been holding out for they are on the precipice of bank-ruptcy," said Andrew Gillick of the consultancy RS Energy Group.

Some analysts believe a forthcoming

restructuring would be salutary for a sector that has proved more adept at squeezing hydrocarbons from rocks than repaying investors' cash.

Mr Lawler pledged in 2013 that his company would generate enough income to cover spending. But free cash ters since then, according to S&P Global

Market Intelligence.
"It's hard to generate cash when you're spending \$700m a year in interest payments and \$1.3bn on GP&T," said rson familiar with the group.

As recently as late February, Mr Lawler said he hoped to recoup up to \$500m from disposals. But the shale era's natural gas champion is also exposed to the oil-price crash, which has damped asset valuations and buyer

To hedge against natural gas market weakness, Chesapeake — which in 2012 sold its position in Texas's Permian, the most productive oilfield pursued oil deposits in Wyoming and, in 2018, splurged \$4bn to buy Texas producer Wildhorse Resource Development.

However, oil prices traded down consistently in the months after the Wildhorse deal. Cash flow from operations has also trended lower, despite the extra

"They sold massive amounts of the gas assets and bought very expensive oil assets," said the former Chesapeake executive. "Since then, the net debt hasn't changed a lick.'

Downgrading the company's debt recently, Moody's noted the toxic comoination of "eroding liquidity . . . significant production declines due to substantially reduced capital investment, a depressed commodity price environment, very limited access to capital and the high likelihood of a restructuring in the near term".

Bankruptcy would offer freedom from old obligations that have hindered the company.

"They entered into these really expensive term transportation agree-ments to get gas out of the basins," said John Kempf a director at Fitch Ratings. "Bankruptcy in this case can maybe help resolve some of those issues."

Mr Lawler was likely to remain at the helm, analysts said. A \$25m payout to keep him and other executives was recently agreed despite the company's weakened cash position. He emailed

'It sold massive amounts of gas assets and bought very expensive oil assets. The net debt hasn't changed'

staff last month saying Chesapeake would "operate our business as usual" through a restructuring, while benefits and bonuses had been enhanced to reward employees.

Investors hope the company that emerges will look more like Cabot Oil & Gas, a rival in the Appalachian basin's Marcellus shale, where Chesapeake holds a prized position.

Cabot produced about 394,000 barrels of oil equivalent a day in the first quarter, compared with Chesapeake's 479,000. But it generated free cash flow of almost \$50m, against Chesapeake's negative \$115m, and its stock has out-performed the S&P 500 this year.

The bankruptcy process should be relatively smooth, advisers said. Chesapeake has appointed law firm Kirkland and Ellis, and investment banks Rothschild and Intrepid Financial Partners, to help with restructuring. Creditors including Franklin Resources have recruited teams.

Chesapeake and the other parties

declined to comment.

"Everyone's had a head start and everyone's armed with their spreadsheets," said the adviser involved in the negotia-tions. The bankruptcy would "set a precedent for the 50 [other shale companies] that are going to come in the next two years".

Who will own the reset Chesapeake?

Private equity investors, though bruised by the shale patch, remain the likeliest buyers. A sale of the company's constit-

uent parts is also possible.

The smaller Marcellus specialist likely to emerge will be a far cry from the expansive, world-beating disrupter McClendon and Wall Street created. It is hard to avoid the conclusion that an era will be drawing to a close.

Arrest warrant sought for Samsung head in fraud case

SONG JUNG-A — SEOUL EDWARD WHITE — WELLINGTON

South Korean prosecutors have sought an arrest warrant for Lee Jae-vong, de facto head of Samsung, in a case linked to allegations of a \$3.9bn accounting

The move is the latest escalation in a legal saga over whether company executives orchestrated moves to transfer power at Samsung Electronics, the computer chips and smartphones producer,

The allegations return the focus on opaque governance and succession at South Korea's largest company as it grapples with manufacturing disrupns and falling customer demand due to the pandemic.

Mr Lee and two of his senior lieutenants, Choi Gee-sung and Kim Jongjoong, could face charges of violating capital markets laws, according to the Seoul Central District Prosecutors' Office. The charges would relate to unfair trading and stock price manipulation, rules around external audits of corporations, and making a false testimony.

Lawyers for Mr Lee and Mr Kim have sought a review of the possible indict-

Samsung declined to comment yes terday. It has denied wrongdoing.

Financial regulators in Seoul have previously alleged that in 2015 executives at Samsung BioLogics, a Samsung group company, inflated the value of another affiliate, Samsung Bioepis, by as much as \$3.9bn. In December, eight employees from Samsung companies were found guilty of destroying evidence linked to the investigation. Samsung BioLogics has disputed the

claims of accounting fraud. Lee Jae-yong, the son of group chair

Lee Kun-hee, has led Samsung since 2014 when his father suffered a heart attack. He made a rare public apology in Seoul last month as he sought to avoid a return to prison on charges of bribery linked to former South Korean President Park Geun-hye. He was jailed for a year in 2017 because of the case before ing granted an early release.

Yesterday's announcement marked the first time prosecutors have threatened to arrest Mr Lee since his 2018 release from prison.

CW Chung, head of research at Nomura, said the latest revelation was "not good news for Samsung".

However, he added: "Even if he gets

arrested, Samsung's operations would be little affected as he can still make major business decisions from jail although this is not an ideal scenario," he pointed out.

Wirecard forecasts no damage to business from pandemic

Wirecard has said a strong additional surge in online transactions in Asia and Europe has compensated for the negative effects of coronavirus on its payments processing business.

The technology group is one of the few large companies to predict no impact on its pre-pandemic forecasts for 2020, even as it has blamed Covid-19 for delays to the publication of audited financial statements for 2019.

Wirecard assumed an easing of coronavirus curbs this year would "reacti-vate the airline and travel business", in which it has substantial exposure.

The announcement was made late on faces scrutiny over its accounting practices, following a special audit by KPMG that did not resolve questions over its financial statements. KPMG said it was unable to verify

whether arrangements responsible for the "lion's share" of profits from 2016 to 2018 were genuine, and did not receive bank confirmations or statements to establish the existence of €1bn of cash.

Wirecard's share price has fallen 28 per cent since publication of the KPMG report on April 28, to give it a market capitalisation of €11.7bn. Release of fullyear figures approved by EY, Wirecard's

longstanding auditor, has since been twice postponed and is scheduled for June 18, when the group would "provide detailed reports on growth plans and intended structural measures".

The group last month appointed a chief compliance officer, who is set to join the supervisory board on July 1. In its statement it said that with the appointment Wirecard "will in future make itself less susceptible to any suspicion directed against the company The special audit was launched in

The tech group is one of the few large companies to predict no impact on its pre-pandemic forecasts

October after the Financial Times published documents indicating that sales at Wirecard businesses in Dubai and Dublin had been fraudulently inflated. German regulator BaFin has said

investigations were continuing and that the group also faced a criminal inquiry in Singapore into alleged accounting fraud at eight Asian subsidiaries.

Wirecard has denied any wrongdoing and on Wednesday reiterated that suspicions over its Singapore business "have been conclusively cleared up". Retail & consumer

| Adidas sales rebound in China after lifting of lockdown rules

Work proceeds

natural gas rig

in the North

Texas Barnett

deposit, in

Kennedale,

Texas. Left,

McClendon.

aegis the group

amassed a debt

pile of \$23bn

Shale bedrock

on a Chesapeake

OLAF STORRECK — FRANKFURT Adidas's sales in China bounced back

quicker than expected after lockdown estrictions were lifted, nurturing hopes that the world's second-largest sportswear maker can begin to overcome a collapse in global demand.

While the Nike rival warned investors in April that it would take several months until sales in China were back to last year's level, it disclosed yesterday that last month's sales in the region were already higher than in 2019.

"Overall revenue growth in Greater China turned positive for the month of May," the company said. "After the earlier-than-expected return to growth, Adidas now expects Greater China sales for the second quarter to be around the prior-year level," it added.

Chief executive Kasper Rorsted previously warned investors that a recovery in sales would be "gradual rather than

Despite the encouragement from China, Adidas also repeated its earlier warning that group revenue in the cur-rent quarter would fall more than 40 per cent from a year earlier, twice the decline it reported for the first quarter. While two in three Adidas stores have reopened, many of them are still operating with reduced hours.

China has turned into a bellwether for Adidas and the wider consumer goods sector's ability to return back to normal after the lockdowns and an unprecedented drop in retail activity. During the peak of the lockdown in China, Adidas sales in China fell 80 per cent.

After five years of double-digit growth, China has become one of the largest markets for Adidas, generating more than a fifth of overall sales in 2019.

Shares in the group plunged nearly 50 per cent between mid-January and April, but have since recouped more than half of the declines. As a response to the crisis, Adidas scrapped its dividend, ditched share buybacks and secured a state-backed syndicated loan of €3bn to bolster liquidity.

"We know that the consumer will come back," Mr Rorsted said in March when presenting the 2019 results.

After a public outcry in Germany, it backtracked from a controversial decision to defer rent payments for shops that were closed during the lockdown

While footfall in China last month was still lower than a year earlier, Adidas said that it boosted sales with "targeted efforts", adding that the "traffic shortfall was more than offset by an increase in conversion rates and the exceptional growth in the company's ecommerce

Equities. Complacency alarm

Hedge funds fear another reckoning for global stocks



Investment managers say

asset prices are too detached from harsh economic realities

LAURENCE FLETCHER

Hedge funds are getting ready for another slide in stock markets after growing uneasy that surging prices do not reflect the economic problems

Some managers fear that equity investors — used to buying the dips during the decade-long bull market that ended in March's sharp sell-off have become too complacent about how quickly economies can recover from the pandemic and how effective stimulus packages from central banks and governments can be.

The S&P 500 index completed its best 50-day run in history on Wednesday, said LPL Financial, closing within 8 per cent of its record high of mid-February.

"The markets are priced to perfec tion," said Danny Yong, founding partner at hedge fund Dymon Asia Capital in Singapore. "The stability in equity markets does not reflect the job losses and the insolvencies ahead of us

Mr Yong has been buying put options - which protect against market falls by allowing their owner to sell at a predetermined price — on stock indices and also on currencies sensitive to risk appetite such as the Australian dollar and the Korean won.

"I believe we will see new lows in global equity markets later this year," he added. "As March...has shown us, prices cannot diverge from fundamenUS blue-chips reach highest valuation since the early 2000s S&P 500 index, 12-month forward price/earnings ratio



Other hedge fund managers have expressed concerns about the sharp rebound in stocks from the March lows.

Stanley Druckenmiller, a protégé of George Soros who stepped back from managing outside money a decade ago, recently said he expected a wave of bankruptcies and that a V-shaped economic recovery was a "fantasy". Paul Singer's Elliott Management,

which has \$40bn in assets, wrote in its most recent letter to investors that, since the impact of the economic down-turn was greater than that of the 2008 financial crisis, "our gut tells us that a 50 per cent or deeper decline from the February top might be the ultimate path of global stock markets".

The fund made money during the first-quarter crash from hedges in stocks and credit, and said it was trying to find new ways of protecting itself against another market fall after some

ledges became more expensive.

Despite bleak economic data including more than 40m Americans filing for unemployment benefits and an expected record contraction in the

eurozone economy in the second quarter - the S&P 500 has surged almost 40 per cent since its trough in March, leaving it down just 3 per cent

The index is now trading at more than 22 times expected earnings for the next 12 months, according to FactSet figures, taking the common valuation measure back to levels not seen since the early

Mr Yong believes investors could soon discover that the so-called "Fed put" — the concept that the central bank will step in to support markets — may be reaching its limits.

"Some people believe the Fed's unconventional measures are limitless now about the "Trump Put" - how much more stimulus can he push through? I think he [President Donald Trump] will be constrained by Democrats in the House."

Morgan Stanley said in a recent note that its hedge-fund clients held a net short position of about \$40bn in Euro

The New York Stock Exchange's index completed run in history this week

Global macro hedge funds have sharply reduced their exposures to stocks this year, according to JPMorgan

"It is entirely possible that there will be a fourth-quarter reckoning, where a second wave of job losses and a prolonged period of business failures tests equity sentiment," said Seema Shah,

holding 70 per cent of his fund in cash and also using put options and other instruments to hedge his portfolio while he waits for a "severe rupture" in mar-

He sees threats in the trend towards "deglobalisation," which could drive inflation higher, and growing political interference in the technology sector,

which could hurt shareholder returns.

He expects a potential "2008style... daily liquidity crisis" as investors try to pull money from exchange traded funds that may not be able to

However, many fund managers are reluctant to bet outright against stocks in the face of stimulus efforts from the US Federal Reserve and European Central Bank, both of which have argued

The market hitting new lows "is possible", said Tom Clarke, who has a low exposure to stocks at a macro fund at

But he added that government and central bank stimulus packages have "taken on almost mythical proportions. There's no doubt in which direction policymakers want markets to go." Additional reporting by Adam Samson

chief strategist at Principal Global

Francesco Filia, head of London-based hedge fund Fasanara Capital, is

meet those redemptions

they have firepower in reserve.

William Blair in London.

Equities

Grantham cuts exposure to 'one-sided' Wall Street

Stock markets are "lost in one-sided optimism", according to Jeremy Grantham, the veteran strategist known for calling several of the biggest market turns of recent decades.

GMO, the Boston fund manager Mr Grantham co-founded in 1977, has cut the net exposure to global equities in its biggest fund from 55 per cent to just 25 per cent — close to the low it hit during the global financial crisis.

The decision slashed its Benchmark-Free Allocation Fund's exposure to US equities from a net 3-4 per cent to a net short position worth about 5 per cent of the \$7.5bn portfolio, said Ben Inker, GMO's head of asset allocation.

The Covid-19 pandemic "should have generated enhanced respect for risk and it hasn't — it has caused quite the reverse", Mr Grantham told the Financial Times.

He said trailing price/earnings multi-ples in the US stock market were "in the top 10 per cent of its history" while the US economy "is in its worst 10 per cent,

perhaps even the worst 1 per cent".

Mr Grantham, who has built much of his career on the observation that markets ultimately tend to revert to their long-term average levels, dumped positions in Japanese stocks two years

'If it does end badly, the history books are going to be very unkind to the bulls'

before the country's asset price bubble burst in 1989.

He also bet against dotcom stocks for more than a year before they turned 20

In a quarterly letter released yesterday, GMO's long-term investment strat-egist wrote that he had never seen a period where the outlook was so uncertain. He warned that "the current mar-ket seems lost in one-sided optimism when prudence and patience seem much more appropriate

Despite the uncertainty, he said in an interview that after seeing markets price in "total recovery" over recent weeks, "my confidence that this will end badly is increasing".

The US stock market has gained 40 per cent since its lows in March, bringing the S&P 500 benchmark to just 8 per cent below the record high reached in

February.
"If you look back in two to three years and this market turns around and drops 50 per cent, the history books will say that looked like one of the great warnings of all time. It was pretty obvious it was destined to end badly'," Mr Grantham said, adding: "If it does end badly, the history books are going to be

very unkind to the bulls." GMO bulked up on stocks during the sell-off but has since cut positions in the US market, worried that the big jump in prices had created a historically large mismatch" with the dire economic

Bull charge for copper prices as China demand lifts gains to more than 20%

NEIL HUME NATURAL RESOURCES EDITOR

Copper, the world's most important industrial metal, entered a bull market yesterday, boosted by strong demand from China and hedge funds closing

The metal, which is used in almost all construction projects and white goods and is a big source of earnings for global miners, was up just over 20 per cent from its March low yesterday evening, above \$5,530 a tonne.

At that level, it meets the normal definition of a bull market.

"Economic data is signalling a robust recovery in the Chinese construction and manufacturing sectors during the second quarter," said Robert Edwards, principal analyst at consultancy CRU.

Demand for copper in China, where half the world's output is consumed, has picked up significantly since Beijing eased its lockdown in March.

As its economy has clicked back into gear, physical premiums - the extra price buyers pay to take delivery of the metal immediately – have risen sharply while inventories have plunged as

manufacturers scrambled for supply. The closely tracked utilisation rates at wire rod mills — which account for twothirds of China's refined copper consumption - have rebounded, hitting 90

per cent in April.

"Although wire rod output eased during the latter part of May, we now anticipate that China's refined copper con-sumption will increase by 2 per cent year on year in the second quarter, compared to minus 3.3 per cent previously," said Mr Edwards.

At the same time, supply disruptions



Copper has been boosted since Beijing eased its lockdown in March

have continued to increase as coronavirus has swept through South America, home to many large copper mines.

Mined copper production in Peru fell 33 per cent year on year in April to 1.5m tonnes, according to the country's ministry of mines and energy.

"Mine output has been hit by Covid lockdowns and, whilst many companies claim to have got by on reduced personnel, the market is very short of concentrate," said Liberum analyst Ben Davis, referring to the feedstock used by smelt-

ers to make refined copper. In the face of those data points and the general "risk on" mood in markets, hedge funds and other speculators have

been closing bearish bets on copper. The net short position fell from a peak of almost 59,000 contracts early this year to just 5,300 at the end of May, ccording to Commodity Futures Trading Commission data.

Ole Hansen, head of commodity strategy at Saxo Bank, said a sustained break above \$5,500 a tonne could further boost prices. "A break may attract fresh buying, not least from hedge funds who have only just managed to reduce their exposure from short to neutral," he said.

stability in

equity

markets

does not

reflect the

job losses

ahead of us'

ZoomInfo shares jump 90% on debut in signs of rejuvenated IPO sentiment

Business database provider ZoomInfo jumped more than 90 per cent yesterday after the company raised \$935m from an initial public offering that provided signs of a rejuvenated market for new listings.

The offering marked the first significant US technology IPO since the pandemic rattled financial markets in late February.

It also offered further evidence of the pent-up demand investors had for the shares of newly public companies.

On Wednesday, shares in Warner

Music surged 20 per cent on their debut, valuing the music label at \$15.4bn. ZoomInfo chief executive Henry

Schuck said that he decided to go ahead with the IPO after the company posted strong results in April.

It gained further support after Dragoneer Investment Group and the mutual fund managers BlackRock and Fidelity each committed to purchase up to \$100m in shares in the offering which was underwritten by JPMorgan

Chase and Morgan Stanley.

"The potential universe of public

shareholders was saying, 'you guys have a unique blend of profitability and growth'," said Mr Schuck, who is now a billionaire based on his stockholdings.

FastFT

Our global team gives you

news and views,

ft.com/fastft

Mr Schuck co-founded the company in 2007 as a 23-year-old law studen

Together with Warner Music and the clinical-stage biotechnology group Pliant Therapeutics, ZoomInfo has helped to make this the busiest week for

'Public shareholders were saying, you guys have a unique blend of profitability and growth'

new listings in the US this year, according to financial data provider Refinitiv. The company sold 44.5m shares at

\$21 each on Wednesday, exceeding its already bumped up target range of \$19 to \$20. The offering was about 20 times subscribed, according to one person briefed on the matter.

It reached a market capitalisation of more than \$15bn yesterday after surging more than 90 per cent to above \$41 per share in early trading on Nasdaq.

ZoomInfo's public debut marks a quick turnround for its private equity backers, including the Carlyle Group, which purchased a minority stake in 2018.

company was renamed after purchasing business contacts database Zoom Information last year.

More than 200,000 users pay for subscriptions to ZoomInfo, which claims to use machine learning to help sales and marketing professionals identify new customers. The company posted a net loss of \$5.9m in the first quarter on reve nues of \$102.2m.

the video conferencing service ${\rm Zoom}-{\rm said}$ it had eliminated "fewer than 100 positions" in April after reviewing growth targets in light of Covid-19.

Like many private equity-backed companies, ZoomInfo employs a comolex "up-C" organisational structure that grants preferential tax treatment to

The company's founders and private equity backers also own close to 90 per cent of outstanding voting stock.

The day in the markets

What you need to know

 Eight consecutive days of gains for global stocks come to an end European bonds rally after ECB adds fresh firepower to stimulus programme Euro strengthens against dollar, hitting highest level since early March

Stocks wavered between modest gains and losses yesterday, pausing a rally that had propelled global equities up almost

The FTSE All-World index edged down 0.1 per cent, snapping an eight-session winning streak, following the release of data underlining the severity of the

More than 1.9m Americans filed for first-time unemployment benefits last week, taking the number of applications to 43m since the US lockdown began in mid-March.

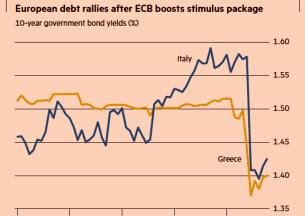
Yesterday's number marked the first time that jobless claims had fallen below 2m in 11 weeks, but while "the rate of decay of claims has slowed . . . we think the first sub-1m reading won't come until the first week of July," said Ian Shepherdson, chief economist at Pantheon Macroeconomics.

"By then, the cumulative increase in claims since the virus struck will be close

The S&P 500 was down 0.5 per cent by midday in New York yesterday, ending four days of consecutive gains.

Europe's leading bourses were also in negative territory, with the region-wide

Stoxx Europe 600 slipping 0.7 per cent. Government bonds rallied strongly after the European Central Bank added firepower to its stimulus programme with



Wed

a €600bn expansion of its bond-buying programme that would also be extended

Source: Refinit

"The ECB will be hoping that this show of strength will put to bed any doubts about its willingness or ability to provide necessary stimulus and, if it successfully inspires the same market confidence that the [US] Fed enjoys, perhaps the .. additional asset purchases may not even be required ultimately," said Seema Shah, chief strategist at Principal

Global Investors. In particular, "highly indebted members like Italy and Greece, vulnerable to rising

debt-service costs", would benefit, said Neil Williams, senior economic adviser to the international business of Federated

Thu

trigged a rally in Greek and Italian 10-year bonds, with the countries' yields falling 11 and 13 basis points respectively.

The euro also strengthened further against the US dollar, climbing almost 1 per cent to \$1.1329, its highest level since

Oil prices were little changed, with global benchmark Brent down 0.2 per cent to \$39.69 a barrel. Ray Douglas

Investors must not be afraid of inflation's return

Rob Burnett

Markets Insight

o propose a return of inflation is to be inflammatory. Investors are committed to a deflationary thesis. Yet if we look beyond today's demand shock from the Covid-19 crisis, the forces driving the disinflation of the

past 40 years appear to be in retreat. With the benefit of hindsight, 1981-82 was one of the great turning points in markets and economics. The peak of inflation and its relentless decline coincided with the start of globalisation and the greatest bond bull market in history.

Central banks led by the US Federal Reserve under Paul Volcker became more sophisticated, more successful and more trusted.

Central bank independence followed this success as governments gained trust in the effectiveness of monetary policy, further strengthening bankers'

inflation-fighting credibility.

The growth of outsourcing reduced the cost of labour and production, adding to downward pressures on prices. The sharp rise in the pool of global sav ings pushed interest rates lower, driving down the cost of capital. All of these factors combined to deliver a rolling wave of disinflation that has washed over the global economy for nearly 40 years.

But today appears like a mirror image of the early 1980s. We have moved from inflation peak to deflation trough. Globalisation may not be in reverse but the character of it appears to be changing.

The corporate goal is no longer a single-minded pursuit of the lowest cost of production. Environmental, social and political factors are increasingly important. These factors add cost.

In this specific crisis, capital has also lost out to labour as Charles Goodhart and Manoj Pradhan have noted. The

protection of the individual has been elevated over profit. Promoting human safety is the humane response to the cir-cumstances we face but it goes against $the\,ab solutist\,belief\,in\,free\,markets.$

This event has the potential to change priorities. Labour's pricing power could be lifted in the years ahead for economic or political reasons.

Given the choice of human safety over profit, fiscal deficits are expanding fast, yet this time there is no sense that this spending will be followed by austerity.

Austerity and its deflationary conse quences need populism to die first. Instead of tax increases, large govern-

Given the choice of human safety over profit, there is no sense that spending will be followed by austerity

ment spending is being financed by central banks. A form of fusion is beginning between fiscal and monetary policy.

Today's operations are not direct government financing in the primary market but buying bonds in the secondary market amounts to the same thing.

Despite the above, calls for inflation have been akin to crying wolf in recent years. Quantitative easing after the 2008-09 financial crisis was supposed to be a catalyst for inflation, yet the opposite occurred.

But the difference between that crisis and now is stark. The pace of money creation is far greater. The St Louis Fed's measure of money stock is increasing at the fastest annual rate in 37 years.

In recent years, the capacity of money supply to lift inflation, sometimes called the velocity of money, has been very low. But velocity will need to fall even more sharply to offset today's growth in money supply. Higher inflation appears

more likely.

After 2008, the banking system required structural repair. As banks looked to rebuild, their lending was muted as they rebuilt their capital ratios. Combined with austerity, the money that reached the real economy

from 2009-19 was relatively limited. Today, banks no longer need to build reserves or capital buffers. Crisis loans extended by banks in Europe are now 80 per cent guaranteed by governments. Governments themselves are writing cheques to individuals and companies. There is an all-out effort to make sure that central bank and government liquidity spills into the real economy.

Inflation is part mechanics and part psychology, and expectations play a large role. The deflationary narrative of disruptive technology expounded by Brynjolfsson, McAfee et al runs deep.

Automation and fears of human redundancy roll together into concerns about demographics and falls in demand. The undertow from these forces is strong.

But these arguments are well under-stood and discounted. Investors are committed. Cheap deflation hedges no longer exist. Markets have built deeper and deeper positions that could be broadsided by its return.

Even so, there are cracks in this edifice. A return of inflation may terrorise many portfolio managers but it should not be feared. If controlled, it could be of enormous benefit for the real economy.

Rob Burnett is fund manager at Lightman Investment Management

Markets update

	900B	0	•		*)	•
	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkel 225	FTSE100	Shanghal Comp	Bovespa
Level	3114.46	1425.89	22695.74	6341.44	2919.25	93241.34
% change on day	-0.27	-0.68	0.36	-0.64	-0.14	0.26
Currency	\$ index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	97.353	1.134	109.005	1.261	7.122	5.093
% change on day	0.079	1.070	0.165	0.079	0.174	1.301
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	0.799	-0.322	0.025	0.305	2.833	6.646
Basis point change on day	5.030	3.400	1.520	3.500	2.900	10.700
World Index, Commods	FTSE All-World	OII - Brent	OII - WTI	Gold	Silver	Metals (LMEX)
Level	348.78	39.62	36.94	1705.35	17.86	2531.90
% change on day	-0.08	0.66	0.68	-2.11	-2.24	0.25
Vesterday's sleep paget from Curr	engles - 14-00 CMT, CCD David	sees All World Oil - 17-00 Cl	MT. Cold Sthess - London nm	the Donal data expedited by 7	Cullett Decker	

Main equity markets



Eurofirst 300 Index 1440 1200 2020



Biggest movers

	American Airlines	24.79
Nps	United Airlines Holdings	12.86
	Delta Air Lines	10.27
	Norwegian Cruise Line Holdings Ltd	9.07
	Nordstrom	7.87
Downs	Dexcom	-5.56
	Jm Smucker (the)	-4.53
	Sba Communications	-3.94
	Equinix	-3.44
	Marketayees Heldings	-7 /. Z

Eurozone					
Airbus	5.22				
Heidelbergcement	3.37				
Erste Bank	3.34				
Edenred	3.22				
Alstom	3.22				
Seadrill	-18.51				

-18.5
-4.0
-4.0
-2.6
-2.5
300 Eurozo

UK	
Easyjet	6.20
Int Consolidated Airlines S.a.	3.22
Meggitt	2.88
Carnival	1.70
Berkeley Holdings (the)	1.61

-7.58
-4.95
-4.75
-4.25
-3.29

Wall Street

sharply higher after pointing to improved demand in recent weeks.

July capacity guidance from American suggested a quicker than feared return to normal both for leisure and business travel, with the airline aiming to fly 55 per cent of its regular domestic schedule and nearly 20 per cent of its international

Southwest Airlines rallied after pricing a \$1.8bn bond issue, in part to refinance existing debt.

Royal Caribbean Cruises gained after the operator launched the sale of senior notes and convertible bonds to raise

Ecommerce group eBay hit a record high after raising the second-quarte earnings guidance that it had provided

with first-quarter results in April. It previously assumed trading would return to around pre-pandemic levels by mid-May, which was overly circumspect

JM Smucker slid as cautious guidance on sales and earnings overshadowed positive fiscal fourth-quarter results.

The pet- and convenience-food make forecast that net sales would fall 1 to 2 per cent in the coming year on the fading benefit of Covid-19 to grocery sales.

TD Ameritrade rose after the US Department of Justice approved its takeover by Charles Schwab. Bryce Elder

Eurozone

Bayer dropped after a US federal appeals court blocked the company from selling its dicamba-based herbicide, ruling that the Environmental Protection Agency had failed to acknowledge some risks when approving the product in 2018.

The action was tied to concerns that dicamba can drift and destroy crops in adjacent fields. Analysts say this ruling eaken Bayer's herbicide-resista seeds business to the advantage of key competitor Corteva.

Rémy Cointreau led the Stoxx Europe 600 gainers on forecast-beating earnings from the cognac maker. New chief executive Eric Vallat said the

Chinese market was recovering faster than expected and set out new margin

Adidas climbed after saving sales were ack to normal in Greater China, where stores have been open since mid-April. L'Oréal slipped on a downgrade to nderperform" from Credit Suisse

"The current valuation assumes L'Oréal's top-line growth quickly resumes its pre-Covid-19 momentum which is too timistic," the broker said.

It expected "a protracted return to normality" as higher unemployment holds back consumer spending, with L'Oréal seen as vulnerable on its overexposure to hair salon products and travel retail. Bryce Elder

London

IWG, the office landlord, faded after RBC Capital Markets advised taking profit. "We continue to like the long-term

potential and see IWG as becoming an even more dominant market leader, RBC said. "However, the shares have bounced

strongly, the catalysts of further franchising deals are unlikely in the short balanced with the valuation circa 20 per cent above our mid-cycle valuation of the existing estate at maturity," it added. Budget airline Wizz Air slipped after

HSBC downgraded to "hold". Wizz is well placed to benefit from an early demand recovery but has fewer

opportunities than rivals to cut costs and lacks a clear strategic narrative," HSBC

Eashion retailer Asos gained on the back of an upgrade to "buy" from Investec.

Recent trading "is reminiscent of times past and the recovery appears sustainable", it said. South32 rose after UBS added the

mining group to its "buy" list. It projected a restart of share buybacks after South32 delivers full-year results in August and expected the sale of its South African coal operations to complete by

the end of the year. Bryce Elder

Scoreboard →

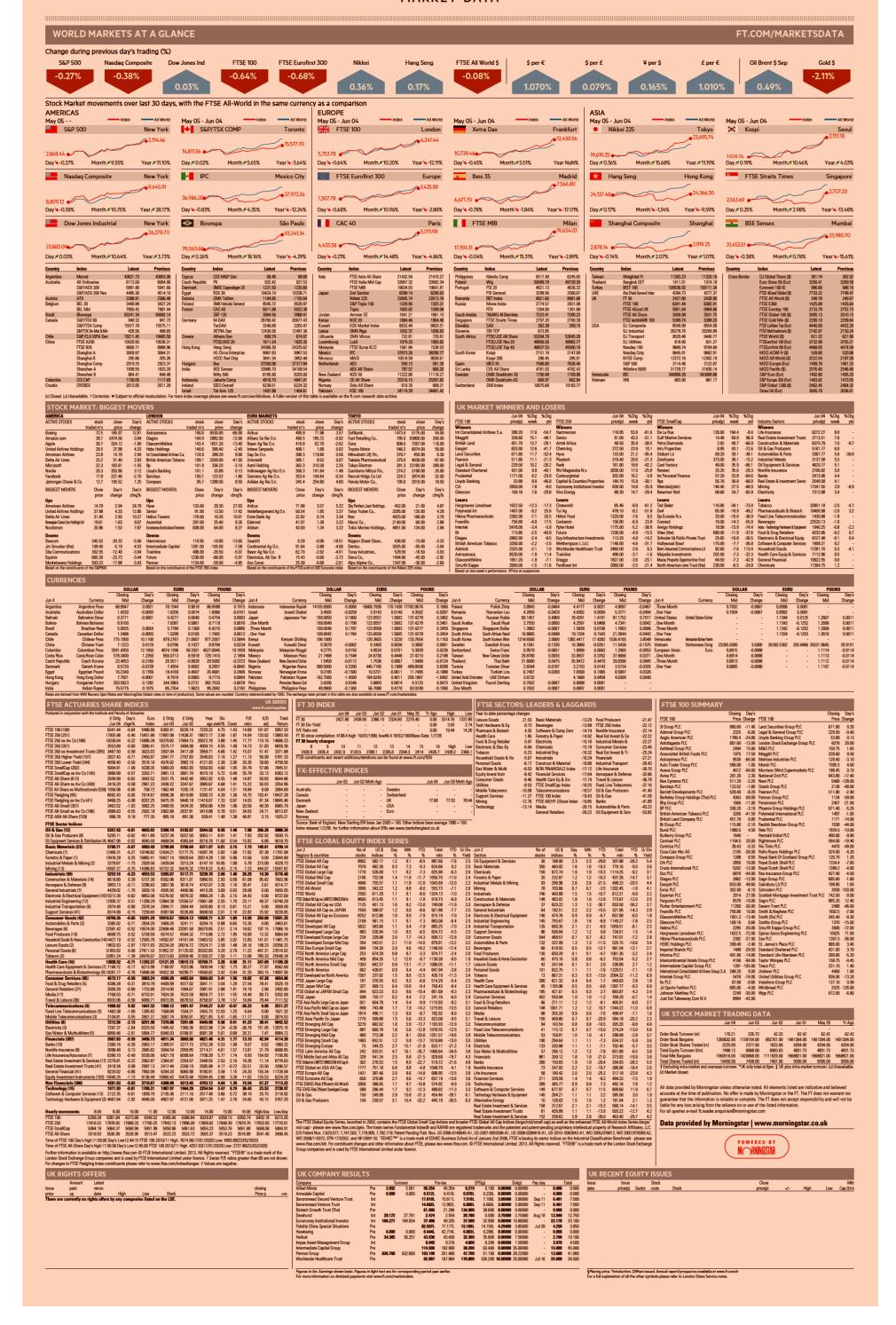
Inside the business of sport

Scoreboard is the new FT newsletter on the business of sport, bringing you unmissable stories and analysis on global dealmaking and corporate growth in a multi-billion dollar entertainment industry.

Scoreboard will analyse the financial crisis hitting sports businesses, while having the inside track on those plotting a recovery. The players include star athletes wanting to become venture capitalists, billionaires seeking new assets, and broadcasters, digital companies and financiers seeking to profit once the action returns.

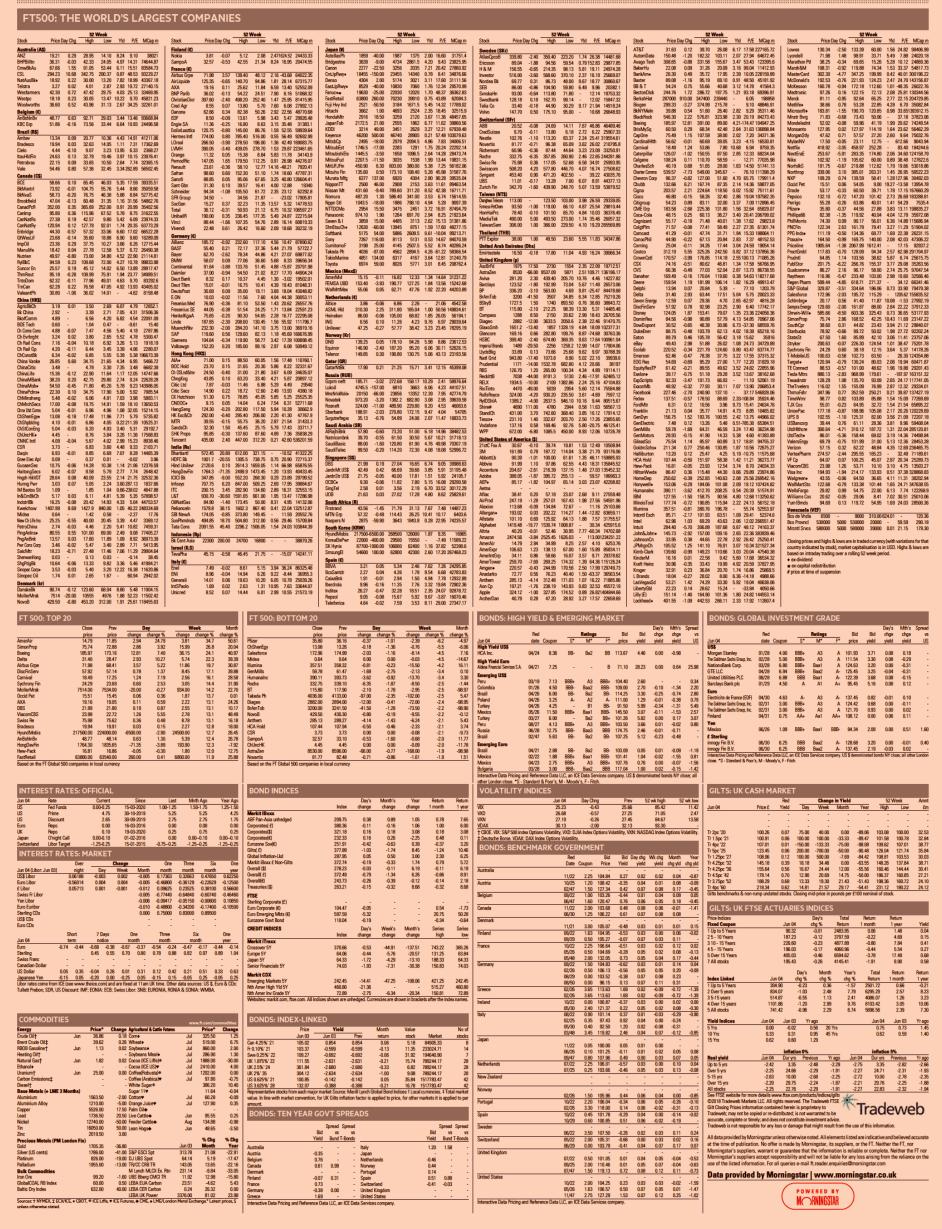
Sign up now at ft.com/scoreboard

MARKET DATA



Friday 5 June 2020 ★ FINANCIAL TIMES

MARKET DATA





Everything Morningstar

With Morningstar Direct,[™] you'll have everything you need—data, analytics and research—to develop your investing strategy all in one platform.

Are you an investment professional? Watch a video at everything.morningstar.com or call +44 20 3107 0020.



ARTS

Pictish play that speaks to today

Playwright David Greig and director Elizabeth Newman talk to Sarah Hemming about a new drama set in first-century Scotland

'm watching a love scene set in AD85; things are hotting up. "Kiss me," murmurs one of the two characters. Tenderly, in their separate little squares on the Zoom screen, they both kiss their own arms. Watching, muted, on screen, the rest

of the creative team — and myself — break into a smile. This is rehearsing, 2020-style: everyone involved is scat-tered around the country: the two "lovers" are separated by several hundred miles, the director is in Scotland and the sound engineer is in Manchester. The rehearsal room is a Zoom conference call; one actor's makeshift studio involves a duvet hung over the door-frame; the other is fretting about his laptop battery. And yet, here they are, conjuring up a moment of intimacy between a Roman soldier and a Pictish woman through the wizardry of technology and the sort of iron discipline that enables you to embrace your own arm without breaking into giggles.

The two actors, Kirsty Stuart and Olivier Huband, should really have been cooking up chemistry in a normal rehearsal room as the play, David Greig's Adventures with the Painted People, headed for its stage premiere at Pitlochry, a small town in the heart of Scotland. But then the pandemic struck and Greig found himself retooling it for radio (it goes out on Radio 3 as part of the BBC's Culture in Quarantine season

this Sunday, June 7).
"I love radio," says Greig when I talk to
him post-rehearsal. "But if I had
intended it to be a radio play it would be different. When I write radio plays, I normally try to include enormous amounts of impossible things that you can't write about in any other form. Having said that, one great thing is that we haven't had to address yet what a Pictish woman wears . . .

In fact, Greig tends to embrace pretty tricky things on stage too: his two most recent plays in London were the thrilling Touching the Void, set in the Peruvian Andes, and Solaris, set in outer space. Adventures with the Painted People dips into unrecorded history, imagining an encounter between the Roman forces occupying Britain and the Pictish people inhabiting Scotland, who fought off the advancing Romans.

Greig says he has had "a growing obsession" with the Picts for some time. "It started with the Pictish hill forts," he says. "These sort of ghost remnants on the top of hills throughout Scotland and across the whole of Britain, which is where, for millennia, our ancestors lived or worshipped."

The Picts' culture was oral and light of

foot, so they left little trace; the only written accounts of them are by the Romans (who took a dim view). The expression "painted people" comes from the Roman description of their ornate tattoos. Greig was already considering all this when Elizabeth Newman, artistic director of Pitlochry Festival Theatre, asked him to contribute to a on celebrating the River Tay.

"I suddenly remembered this Roman fort on the Tay, which was very briefly a legionary base," he says. "That is quite surprising — there weren't that many legionary bases built and they tended to be pretty permanent. Most of them are w cities. I suddenly realised — oh God, that is the alternative history of Scotland. If, in AD86, the emperor hadn't been worried about his northern frontier against Germany, hadn't called that legion back and abandoned that base, you can imagine it as the capital of a provincial province called Caledonia or North Britain and there'd be a city

"I started to wonder about this





playwright and these voices feel contemporary." of the Royal Lyceum Theatre, Edinburgh. Left: Elizabeth Newman in for 'Adventures

with the Painted

People' - Aly Wight

encounter between Rome and Scotland," he adds, "which becomes an encounter between a world that is urban and urbane, and remarkably familiar to us in some ways, and this other world in which there was no writing and of which we have nothing much left. Who's to say that an oral culture could not have been every bit as filigreed and nuanced as a written one?'

The resulting drama is a playful piece, laced with wit, and has echoes of Brian Friel's great work *Translations* in the way it tackles far-reaching questions about heritage, imperialism and culture through the prism of a few people on the ground. And although Greig conceived of it many months before the current crisis, his exploration of contrasting values, of the fragility of apparently perma-nent civilisations and of our relationship with the natural world all now feel sharply resonant.

"It's discussing things that are incredibly relevant now, without being a play about Covid-19," says Newman, who is

directing the play, "No one wants to see the pandemic play. But we do want to explore the questions the crisis is throw-ing up for us. Although it's set in 85AD,

The play's stage premiere is now planned for 2021, but between now and then lie very choppy waters for New-man and Greig. Both run major theatres in Scotland. Newman leads Pitlochry, the largest employer in Highland Perthshire. Greig is artistic director of the influential Royal Lyceum in Edinburgh. In March, both theatres lost all their earned income overnight (85 per cent and 75 per cent respectively) and for the foreseeable future. "I think it's hard to overestimate how frightening that is," says Greig.

ment's tapered furlough scheme (which sees employers begin to take on a percentage of the cost) doesn't fit an indus-try that can't yet begin to trade. Both Greig and Newman are facing grim decisions to try and survive. In Edinburgh, Greig has put the Lyceum into "hiberna-tion"; both directors have now had to put a large proportion of their work-force at risk of redundancy; both say that without this action, they would go

bust before Christmas.

They are resilient, industrious, optimistic people, but talking to them, you can hear the strain. They are working at retaining links with their local communities and delivering on artistic policy. Greig is considering online work and "interventions in the city". Newman talks about open-air performances and a possible virtual literature festival; her team have also launched a "telephone

club" for isolated local people.

"The theatre is often a place people can come on their own," she says. "Have a cup of tea and look at the river; see a play and get chatting to someone. know how important that is for their mental and physical health."

It's that sort of subtle relationship with a local community that many in the theatre industry think could play a key role in rebuilding morale and social cohesion after the pandemic. Greig and Newman say that what is needed from

'No one wants to see the pandemic play. But we do want to explore the questions the crisis is throwing up for us'

government is a clear support plan and financial investment to help them sur-

vive and then reopen. "Protect us so we can support you to bring the UK back to life," says New-man. "I was really ill as a child: I know that when you are really poorly, you have to have things to hope for. If everyone sees all the things they loved doing disappear, that isn't going to be a pro-

"We are massively brilliant economic engines," says Greig, "we're engines of morale, we're engines of social solidarity and community. Why throw away one of Britain's terrific success stories?

"If you were to design an art form that

would be ideally placed to bring people back after a pandemic," he adds, "and give them what they most crave and need — the gathering together; the sense of belonging; delight; solace — I think you would design theatre."

'Adventures with the Painted People'. BBC Radio 3, Sunday June 7 at 7.30pm, followed by a live discussion, bbc.co.uk; pitlochryfestivaltheatre.com



Pitlochry Festival Theatre in Perthshire, where Elizabeth artistic director

RONALD PHILLIPS

FINE ANTIQUE ENGLISH FURNITURE



AN IMPORTANT PAIR OF GEORGE III GILTWOOD MIRRORS **ENGLISH, CIRCA 1765**

26 BRUTON STREET, LONDON W1J 6QL ADVICE@RONALDPHILLIPS.CO.UK RONALDPHILLIPSANTIQUES.CO.UK

Teasing glimpses of a cancelled Cannes

This year's festival will not be taking place – but its line-up of films has been released, writes Raphael Abraham

o this is what it came down to. The Cannes Film Festival, a name associated with glitz, glam and dazzling star wattage, reduced to three men sitting in a cinema as empty as your local multiplex on a summer school-day. No fanfares, no film clips, no PowerPoint presentation even, just artistic director Thierry Frémaux clutching a sheaf of papers and reeling off a list of the 56 films that comprise the line-up for an event that will now never happen. (He was flanked by president Pierre Lescure and a soft-pedalling interviewer.)

Some titles gave a teasing glimpse of what might have been: Wes Anderson's The French Dispatch, whose ridiculously starry cast may well have overcrowded the red carpet on opening night; two feature-length films about London's West Indian community made by Steve McQueen for an upcoming BBC series; a directorial debut from actor Viggo Mortensen; new works by Cannes regulars such as François Ozon, Naomi Kawase, Thomas Vinterberg and others, whom Frémaux dubbed "The Faithful".

In lieu of a glittering berth on the Côte d'Azur, these films will now go on general release (many online only) or show at other festivals when restrictions ease, wearing the official Cannes seal of approval like a rosette on a prize pony.

"What's the point?" you may well wonder. For the festival itself, the message was vehemently clear: "We're still here and we still matter." The timing of the pandemic has been cruel to Cannes. After several years of being outdone by its main rival, Venice, and hampered by a battle with Netflix (whose straight-tostreaming films it refuses to play in competition), last year was seen as a tri-umphant comeback. An edition featur-



Cannes' Palais des Festivals, 2018

ing starry hits such as Quentin Tarantino's Once Upon a Time . . . in Hollywood was topped off with a Palme d'Or for Parasite, which repaid the festival by going on to become this year's surprise Best Picture Oscar winner. Cannes's reputation as a key influencer was restored.

Lescure played down how big a blow this year's no-show was, referring to the festival's "year-round" influence and spinning harder than one of the carousels that line the Croisette. "Cinema is not dead, it's not even sick," insisted Frémaux, bringing to mind Monty Python's



Listed: Bill Murray in Wes Anderson's 'The French Dispatch'

dead parrot. "It's just resting," he might have added — but not resting on its lau-rels. While sifting through the record 2,067 features submitted this year, Cannes has also been looking inward. After facing repeated criticism for the paucity of film directed by women it proammes, the three men were at pains to tell us that Cannes is inching towards parity: 16 female directors made the cut this year, up from 14 in 2019.

But for all its failings and occasional composity, the truth is that Cannes still matters enormously to many filmmakers. Not so much the Tarantinos and Andersons who hardly need the publicity, but to the smaller independents and bit-part players in the world cinema scene who benefit from the publicity it provides. These films excite not on paper but on screen and will now find it harder to stand out, but they can at least flaunt the famous Cannes frond.

Could the festival not also have streamed the competition films for the jury (due to be chaired by Spike Lee), thereby enabling the awarding of prizes? But that would have compromised its anti-streaming stance (even if Frémaux has admitted that Lee's Netflix-backed Da 5 Bloods had been due to show out of competition). "We want to preserve the mythology of cinema," was how Frémaux put it in a speech released prior to the official launch. Cannes, as ever, was not willing to compromise.

Pointedly, he ended that speech with a quote from Federico Fellini, who would have been 100 this year: "Viva il cinema!" It's a sentiment all of us film lovers can get behind as we look forward to Cannes 2021, but he could also have invoked another centenary, that of The Cabinet of Dr Caligari. At the end of Robert Wiene's Weimar Expressionist masterpiece, it is revealed that the protago nists have been sleepwalking through a nightmare and the titular doctor announces he now has a cure for what ails them. Here's hoping.

festival-cannes.com

FT BIG READ. PRIVATE EQUITY

Silver Lake has made bold predictions on technology, leisure and travel groups surviving the economic fallout from coronavirus. But its co-CEO's strategy could come under scrutiny if the pandemic lingers. By Miles Kruppa, James Fontanella-Khan and Arash Massoudi

Durban's make-or-break moment

n late March, as the coronavirus pandemic was grinding global travel to a halt, Airbnb chief execu-tive Brian Chesky was forced to

shelve preparations for a stock market listing and urgently seek a financial lifeline for the turbulent months ahead.

Rather than call on the venture capital firms that helped the travel lodging business grow into a darling of the digital economy once valued at \$31bn, he turned to a dealmaker who is becoming the first phone call for Silicon Valley companies in need of cash: Egon Durban.

Mr Durban, co-head of the private equity firm Silver Lake, had previously paid little attention to Airbnb. Yet within days, the 46-year-old investor had committed half of a \$1bn distressed

loan deal to prop up the ailing business. The transaction is just one example of how Mr Durban and Silver Lake, a \$40bn firm known for its bold bets on out-of-favour tech companies, such as Dell, have become the go-to investor for big name internet companies in need of

capital during the pandemic. In addition to Airbnb, Silver Lake has in recent months injected billions of dollars into the social networking company Twitter, travel booking site Expedia, Alphabet's self-driving auto unit aymo and Reliance Jio, a fast-growing

Indian telecoms group.

Mr Durban has played the lead role in all but one of those investments, earning himself comparisons to Berkshire Hathaway's Warren Buffett, who stepped in during the 2008 financial crisis to backstop companies at the heart of the American economy, ranging from Goldman Sachs to General Electric

This time, however, Mr Buffett has been sitting on the sidelines. If Mr

'Egon is incredibly good at looking at industries and deciding whether to bet on the incumbent or the disrupter'

Durban's aggressive investments are successful, observers say they will solid-ify his rise as one of the leading private

equity investors of his generation.
"Basically, they're combining tech investing with value investing," says Claudia Zeisberger, a professor at France's Insead business school. In a reference to one of Mr Buffett's famous sayings, she describes Silver Lake's recent approach as: "You wait until the tide goes out, see who's been swimming naked, and then you decide which one you want to rescue."

But the crisis has created huge prob-lems for parts of Silver Lake's existing portfolio. Several of Mr Durban's mar quee investments in sports and live vents are suffering from reduced activity under lockdown — perhaps none more than Endeavor, the entertainment group led by Hollywood super agent Ari Emanuel, who has been instrumental in opening doors for Mr Durban.

Moreover, some of Silver Lake's new investments, such as Airbnb and Expedia, involve stakes in a travel industry whose prospects could be further dam aged if there are more waves of the virus without a vaccine to stop its spread.

Mr Durban is effectively betting that the economy will return to normal relatively soon. However, if that does not happen, rival investors warn that his high-conviction style may dent the record of the firm he now leads.

"What he's been doing is taking a point of view about how the world might shake out, not in the next year but maybe the next three, four, five years," says George Roberts, the 76-year-old cofounder of private equity firm KKR and a mentor to Mr Durban.

Mr Durban and Silver Lake, which is raising a new \$16bn fund, declined to comment for this article.

The rise of Egon

Friends and colleagues describe Mr Durban, an American citizen who was born in Germany and grew up in Texas, as an archetypal dealmaker with a ferocious competitive streak. He lives with his wife, daughters and dog in the pricey Silicon Valley suburb of Atherton, Outside of work. Mr Durban donates to Tipping Point Community, a poverty alleviation charity favoured by tech executives; vacations in Hawaii, near his mentor Mr Roberts; and belongs to the exclusive San Francisco Golf Club,

holding a single-digit handicap.

Mr Durban was appointed co-chief



~\$5bn Windfall for

Investors when a Silver Lake led group sold Skype to Microsoft in 2011. The group had purchased a majority stake from eBay for \$1.9bn in 2009

<\$15bn Debt load of satellite group Intelsat, one o Silver Lake's highwhich recently filed

Alongside Sixth Street Partners, Silver Lake propped up Airbnb with a \$1bn distressed debt deal and later purchased a chunk of a separate \$1bn five-year loan ailing travel lodging group

executive of Silver Lake in December, alongside his longtime colleague Greg Mondre. But his imprint on the firm

dates back to its early days. Founded in 1999 by a group of tech and finance executives nicknamed the "four amigos", Silver Lake aimed to introduce private equity-style buyouts to the tech industry at the height of the dotcom boom. The firm experienced early success with companies such as Seagate, a disc drive business it took private in a \$20bn deal before flipping back on to the public market two years later.

Roger McNamee, one of Silver Lake's co-founders, says Mr Durban played an important early role as a junior Morgan Stanley banker who was assigned to advise on the group's formation and

later joined as one of its first employees There was an enormous amount of legwork, and he did a fantastic job of it," says Mr McNamee. "The fact that we had an enormous influence on that."

However, one of Mr Durban's first significant deals, the \$9.4bn carve-out of NXP from Dutch conglomerate Phillips, quickly ran into trouble, struggling under its debt burden during the 2008 financial crisis. During the company's IPO in 2010, two of its backers, Bain Capital and KKR, wound up selling some shares at a loss.

Johannes Huth, head of KKR in Europe, says his firm wound up making a "decent return" on its investment after the business was worth little in 2008.

The deal that put Mr Durban on Wall Street's radar came one year later, with

the takeover of online telephone company Skype. Silver Lake led an investor group that purchased a majority stake eBay for \$1.9bn, unwinding a tan-

gle of lawsuits in the process.

After resolving the suits and overhauling nearly the entire management team, Mr Durban engineered a sale to Microsoft less than two years later, resulting in an estimated \$5bn windfall for investors. "Egon is incredibly good at looking at different industries and deciding whether to bet on the incum-bent or the disrupter," says Greg Brown, chief executive of Motorola Solutions, a communications equipment company backed by Silver Lake.

A decade of expansion

The Skype deal accelerated Mr Durban's rise at Silver Lake. In 2011, Mr Durban and his close colleagues grew frustrated with co-founder Glenn Hutchins, who they felt was not contributing enough to the firm while reaping outsized rewards. The group, which included Mr Mondre, Mike Bingle and Kenneth Hao, threatened to quit if they were not promoted to managing partners, according to peo-ple with knowledge of the matter. Eventually, Mr Hutchins and another cofounder, David Roux, made way for the

As his profile grew within Silver Lake, Mr Durban cultivated a wide-ranging network of contacts from Hollywood to the Middle East who would serve as a source of deals outside of the firm's traditional comfort zone. None has been more influential than Endeavor's Mr Emanuel and his vast Rolodex in the sports and entertainment world.

Following an initial \$200m invest ment in 2012, Silver Lake built a major ity stake in Endeavor one year later by helping to finance its \$2.3bn purchase of sports marketing group IMG, going on to steer the company through a series of acquisitions, including Donald Trump's Miss Universe pageant series and the Ultimate Fighting Championship.

Mr Durban has been a cheerleader for

Endeavor, telling the FT in 2014 it would be one of Silver Lake's best investments. So far, though, Mr Durban's quest to turn Endeavor into a dominant entertainment conglomerate has run into trouble. Last year, the company pulled an IPO it initially hoped would raise



Silver Lake built a majority stake in Endeavor, the talent group Emanuel, Larry David, But Endeavor had to pull its IPO last year, and its debt has been further downgraded into junk during

more than \$700m and provide Silver Lake a route to exiting its stake.

But the Endeavor investment has been crucial for Mr Durban in other ways. After Silver Lake bought a 10 per cent stake in the Madison Square Garden Company last year, the owner of the New York Knicks and New York Rangers basketball and ice hockey teams, Mr Emanuel helped introduce Mr Durban to James Dolan, the company's executive chairman. Mr Durban subsequently made an offer to buy the teams but was rebuffed, says a person with direct knowledge of the matter.

Soon after that, Mr Emanuel was involved in brokering a deal for Mr Durban's firm to take a 10 per cent stake in the parent company of English Premier League champions Manchester City, valuing the holding company at \$4.8bn - a record price paid for a football group. Mr Durban's investment deepened

ties with Sheikh Mansour bin Zayed al-Nahyan, the Abu Dhabi royal who acquired the club in 2008, and Khaldoon al-Mubarak, head of Abu Dhabi's Mubadala sovereign wealth fund.

Those connections proved useful in May as Silver Lake became the first of four US private equity firms to invest in jio, the mobile telecoms business of Mukesh Ambani's Reliance Industries. Mr Durban strengthened his ties to Mr Ambani after CFG acquired Mumbai City FC from the family of India's richest man, say people briefed on the matter.

Like Endeavor, Silver Lake's \$24.9bn takeover of Dell alongside its founder Michael Dell was meant to be a

transformational investment. Mr Durban's supporters say the leveraged buyout, and subsequent public listing, have generated enormous value for Silver Lake, which initially invested about \$1.8bn in the company in 2013. But the acquisition also faced bitter

legal opposition from shareholders, who claimed the deal undervalued Dell's shares. "What they did was a heist on the public markets with the help of the board," says Marshall Sonenshine, an investment banker and professor who has taught Dell's buyout as a case study.

Dell's shares have underperformed the S&P 500 since returning to public markets through a merger with publicly traded VMware in December 2018. After beginning to trade at \$46, Dell is now hovering at just below \$50.

Last year, advisers to Mr Durban suggested he take greater control of the firm. Days after the Manchester City deal, he was named co-CEO, taking greater management responsibilities, while Mr Hao was appointed chairman, retaining his investment mandate. Mr Bingle took on a smaller role, investing on a case-by-case basis as he plans to manage his own family office.

The succession set the stage for the recent deal spree. In February, Mr Durban sprung into action as activist hedge fund investor Elliott Management was trying to oust Twitter founder Jack Dorsey as chief executive.

Mr Dorsey had been struggling to fend off Elliott's Jesse Cohn before Mr Durban brokered a compromise that saw Silver Lake invest \$1bn in Twitter. Mr Cohn backed off in exchange for board seats and regular performance reviews of Mr

Dorsey, say people involved in the deal. Similar to Mr Buffett's approach, Mr Durban and Silver Lake have structured their investments in Twitter, Airbnb and Expedia with additional protections

in case the companies underperform.

Airbnb committed to paying interest rates in excess of 10 per cent on the debt extended by Silver Lake, which also received equity warrants implying an \$18bn valuation — a significant discount to the company's prior \$31bn valuation.

Several rival firms still passed on backing Airbnb in the latest funding round. The company has said it expects 2020 revenues to be cut in half from \$4.8bn last year.

With more than 140 countries adopting some form of quarantine measures to limit the spread of the virus, interna-tional travel has been brought to a standstill. The medium-term outlook will start to look extremely bleak if cus tomers do not begin to feel confident about the idea of getting on a plane.

"Egon and his team intuitively and immediately understood that our global community put us in a strong position to succeed when people are travelling again," says Airbnb's Mr Chesky.

Coronavirus has also brought new challenges for Endeavor and Silver Lake's other entertainment holdings which include the AMC movie chain and venue manager Oak View Group. Moody's and S&P have downgraded bonds issued by AMC and Endeavor, plunging both deeper into the junkrated debt category. Endeavor added to its debt pile in May with \$260m in loans carrying near 11 per cent interest rates.

In May, another of Mr Durban's landmark investments, the satellite company Intelsat, filed for bankruptcy after years of being weighed down by almost \$15bn of debt. Silver Lake's planned \$2.6bn sale of Global Blue, the shopping refund business, is in doubt as its buyer is attempting to back out of the deal citing the impact of the pandemic.

People close to Mr Durban and Silver Lake point to the firm's record as evidence they can navigate the crisis. Silver Lake's fourth flagship fund returned 25.9 per cent annually between 2013 and the third quarter of 2019, according to pension data, placing it within the top quartile of similar funds.

Privately, Mr Durban has said that he thinks other investors are discounting the promise that pharmaceutical companies can successfully develop and distribute a vaccine for Covid-19.

Still, others are eager to cast doubt on his recent run of investments.

"It's either going to end wonderfully and look like he is Warren Buffett or he's going to be the guy who basically splashed billions of dollars into hotel companies and advertising companies in the middle of a crisis," says one person who has worked closely with Mr Durban. "A lot of smart people haven't been willing to make those bets."



FINANCIAL TIMES

Without fear and without favour'

FRIDAY 5 JUNE 2020

The case for realistic engagement with China

Tougher stance on Hong Kong and trade needs careful handling

The relationship between the US and China is close to breakdown. Washington and Beijing are locked into increasingly bitter disputes on a range of issues — including trade, investment, security, education, Hong Kong and the origins of the coronavirus.

The dangers of such a situation are obvious. At worst, they could lead to a war — with both Taiwan and the South China Sea as potential flashpoints. Even if outright conflict is avoided, a collapse in co-operation between Bei-jing and Washington would have grave implications for the management of problems that threaten humanity, including global health and climate change. The implications for interna-

tional prosperity are also profound. For the past 40 years, the bedrock of the US-China relationship has been globalisation — rooted in beliefs about the mutual benefits of trade. That, clearly, is no longer a sufficient basis for understanding. Donald Trump, the US president, has long rejected the idea that the trade relationship is mutually beneficial, and similar doubts are growing in Europe. The increasingly militant tone of Chinese foreign policy, under President Xi Jinping, also means that security issues and questions of values are rising up the agenda. When it comes to trade and econom-

ics, the coronavirus pandemic has accentuated the trend for western nations to rethink their dependence on Chinese production. It is inevitable that supply-chain resilience, not just cost and efficiency, will weigh more heavily in future. At a time of rising geopolitical tensions, democratic nations also need to make themselves less vulnerable to potential Chinese economic pressure. An increased focus on security means that it is right to look at China's role in providing key technologies that have implications for privacy or critical infrastructure - such as 5G networks.

However, while it is legitimate to make security more of a consideration in trade with China, trying to force through a massive repatriation of manufacturing from China to the west is a bad idea, on grounds of fairness, cost and international influence. Western nations have every right to demand fully reciprocal access to Chinese markets. But Chinese companies and Chinese people cannot be targeted simply

on grounds of nationality. They have a legitimate right to compete in the inter-national market. Indeed China's efficient, low-cost production brings real benefits to western countries.

A Trump administration effort to cut China out of world markets would not just be a mistake on grounds of cost and fairness. It would also be a geopolitical blunder, since America cannot assume that the world will follow its lead. Preserving strong economic, educational and business ties is also important in the struggle to prevent US-Chinese rivalry ever spilling over into war. That matters because China's current behaviour over both Hong Kong and Taiwan merits a stronger western response that will inevitably lead to an increase in tensions.

China's move to impose new national security legislation in Hong Kong threatens to snuff out freedom of expression in a great global city $-\ a$ move that is likely to have implications for the rule of law. Sadly, it is therefore legitimate to consider withdrawing the ecial treatment of Hong Kong under US law and the trade privileges that go with it — although the final decision should depend on how heavy-handedly the new legislation is applied. Britain's decision to make it easier for millions of Hong Kongers to apply for UK citizenship is also an important response. China is making increasingly threat

ening noises towards Taiwan. As a vibrant democracy, it deserves more $support-through\ upgraded\ contacts$ with western nations and participation in international organisations, where Taiwan has a lot to offer on issues from health to cyber security. Beijing's reaction, even to such modest moves, is likely to be ferocious — so democracies should act together, rather than leaving Taiwan reliant on an increasingly erratic Trump administration.

A reset in the west's relationship with China — involving tougher stances on Hong Kong, Taiwan and trade — should be based on a new policy of realistic engagement. Actions must be based on clear and defensible principles, which stress an underlying goodwill towards China and its people, and a firm desire to work together on global issues. As the current pandemic reminds us, national rivalries ultimately matter less than our common humanity.

Merkel leads a bolder eurozone crisis response

ECB shows its resolve after Berlin's well-designed stimulus plan

latter category. Much of her 15-year tenure as German chancellor has been marked - some would say marred by cautious incrementalism. But her response to a catastrophic economic slump, despite the constraints of coalition government, has been admirably bold and decisive.

Berlin had already planned €353bn of emergency aid to support the economy together with $\ensuremath{\mathfrak{C}820bn}$ in loan guarantees. Then Ms Merkel reached a groundbreaking agreement with France's Emmanuel Macron for an EU recovery fund to help its hardest hit members. Now Germany is leading the way with a stimulus for the recovery.

On Wednesday night, the Christian Democrat chancellor brokered a deal with her Social Democrat deputy Olaf Scholz for a €130bn package of tax cuts and spending increases to bolster demand and address some of Germany's underlying weaknesses, such as its creaking infrastructure.

The stimulus is big — worth nearly 4 per cent of gross domestic product and well-designed. Its main components are a temporary cut in value added tax to encourage Germans to spend, an expanded grant scheme for small businesses, more favourable tax treatment of investment, a cap on social security payments, aid for municipalities and family payments

The coronavirus pandemic has the worth €300 per child. A third of the pot power to break or burnish political reputations. Angela Merkel is firmly in the is for investment in transport and digutations. Angela Merkel is firmly in the help sectors such as hospitality and entertainment. Germany's mighty car lobby is furious that subsidies for new car purchases will be limited to electric vehicles but the government is right to try to accelerate the $shift\,away\,from\,petrol\,and\,diesel\,cars.$

Berlin is doing more to cushion its economy than most other large European economies, even though its contraction is likely to be less severe than elsewhere. After years of parsimony, it has plenty of scope to spend. Its neighbours should now feel encouraged to come up with their own well-calibrated stimulus plans. An EU recovery fund, once approved, will give them some support. Even more will come from the European Central Bank. Yesterday it expanded its emergency bond-buying scheme by €600bn, extended it until mid-2021, and said it would reinvest the proceeds of maturing debt until the end of 2022, giving it more flexibility

about which bonds to buy. The ECB is also acting with resolve in spite of last month's German constitutional court ruling casting doubt on the legality of bond purchases. It may be pure coincidence that the central bank mobilised more firepower only hours after Berlin unveiled its big stimulus. but the two are now acting in concert. This crisis has a long way to run but the eurozone has got its act together.

Letters

Corrections: corrections@ft.com If you are not satisfied with the FT's response to your complaint, you can appeal

Time to reverse the trend in income tax policies

Gavyn Davies quite rightly questions the effectiveness of three different types of macroeconomic policy that could be used to correct secular stagnation — a situation of excessive national savings at full employment ("The effects of Covid-19 risk deepening secular stagnation", Opinion, June 1). What might just work is to reverse

the 40-year trend in income tax policies that have moved greater and greater shares of gross domestic product to high-income/wealth groups the very people that, try as earnestly as they might, just cannot spend

enough to keep everybody in work. If these people cannot spend enough, then tax their income more heavily (say, 1970s style) and pass the revenue on to people who will spend it. National debt might not then have to rise to the Japanese levels that Mr Davies talks about. What is more, increased

BANX

spending on consumption could even ead to more investment despite the higher taxes.

In medieval times at least the aristocracy accepted the obligation to provide the serfs with jobs tilling their soil. The problem today is that the new high-income aristocrats don't have that obligation and something else must be done to get the out-of-work into work. Paul Hallwood University of Connecticut, CT. US

A more diverse American generation is rising up

As your editorial (FT View, June 3) states, we do have an America divided by race and inequality; but, the more important distinction is the America which stands for and promotes around the world the democratic values of individual freedom, and social justice and the America which fails to live up to the values it professes to promote.

Our American system has been one historically able to self-correct. We now have a new, more diverse generation coming into their own and ready to assert themselves into the political arena and tackle issues that have lingered from our very founding. The question is will they reaffirm America's adership role in promoting those democratic values?

This is important. In New York harbour is Lady Liberty, a gift of the French to this nation to be a beacon of liberty for others. For our democratic values to flourish our society must be

I might remind folks that the Statue of Liberty is not just on display in the harbour, but has also been used in a makeshift replica by non-Americans as a symbol of their desires to spread the democratic virtues, most notably in the Tiananmen Square protest in China in

That cause is still alight and was found in the Arab spring and presently in Hong Kong. Vic Volpe Camarillo, CA, US

A plea for leadership from Hong Kong politicians

With all due respect CY Leung ("Do not overstate Hongkongers' love of UK", Letters, June 3), how do your "reasonable" tactical suggestions to Thomas Hoyle (Letters, June 1) and presumably the British and PRC governments help resolve the critical issue at stake? Namely, that many peaceful and law-abiding Hong Kong citizens wish to preserve the civil liberties which they have been able to enjoy and come to treasure under our "One Country, Two Systems", which — rightly or wrongly — many thoughtful Hongkongers feel is being curtailed by the imposition of this recent drafting of a new national security law.

Do you really believe the majority of

the 2m plus protesters are gullibly being influenced, if not led, by "agent

This is not merely a show of power between the UK and China. Hong Kong and its people are not simply pawns in a tug of war between other nations. Rather this is a moment of truth that compels many of the 7m-plus Hongkongers to make choices based on their beliefs and values. One would



have thought that as Hong Kong's former chief executive, your top priority would be focused on advising the Hong Kong government on how best to implement this national security law effectively and smoothly, to both prevent further civil unrest and also to demonstrate sound governance in order to earn back the support of a good many Hong Kong people.

The idea of a "benevolent governance" (*renzheng* in Chinese) is deep-rooted from ancient China by Mencius' political philosophy. In a Confucian society, people's needs are regarded higher than those of a ruler. Ultimately, only a nation which earns the hearts of her people will be longlasting.

What is needed now is real leadership by the Hong Kong government, which is entrusted to govern with the consent of the verned. "Take it or leave it" tactical governed. Take it of the current "advice" only exacerbates the current

Han Han Mid-levels, Hong Kong

Resetting ties with Beijing requires stark choices

Your editorial appeals for a reset of the west's relationship with China (The FT View, June 5). It proposes co-operating with China in business, and in matters of global public policy like climate change, at the same time as setting limits for China's behaviour in selected

areas like Taiwan and Hong Kong. This have-your-cake-and-eat-it, cost-free approach is unrealistic and cannot work. The choice is stark: do business and co-operate with China, and accept the Chinese system; or focus on limiting the spread of Chinese

influence and power.
You can't do both, and if you try, China will just continue to drive through any restrictions and limitations that the west tries to impose on its behaviour.

If you want a China that fits in better to the world the West wants, there is a cost to be paid. If you don't want to pay the cost, just accept China as it is. Professor Giles Chance Tuck School of Business at Dartmouth, Hanover, NH, US

Flare capture projects will help lower emissions

It is positive news for the environment that flaring in the Permian is down (Report, May 31). We should, however, recognise that this reduction is only due to the shut-in production resulting from lower oil prices. Most flaring is outside the US, in countries with economies dependent on oil revenu Despite Opec cuts, these countries will continue to produce, even at low oil

prices, and continue to flare.
At low prices, the constraints on investment in the oil and gas sector will become even more significant, Fewer companies will invest in flare reduction. Instead, they will prioritise production, and national oil companies will focus on supporting government budgets. There is a real risk not only that critical maintenance will be deferred (eg leading to increased flaring from failing equipment), but also that investments in pipeline or power generation capacity to utilise associated gas will stall. It is also quite possible that companies may shift from flaring to venting natural gas, with much more damaging climate impact.

Most flaring is not visible from the roads of Texas. Much of it is out of sight – in remote deserts, Arctic tundras or offshore - and does not receive attention.

Flare capture projects are some of the most financially attractive emissions reduction levers that oil and gas companies have. We must not let the oil price crash drive up flaring and must avoid the long-term environmental consequences. Mark Davis

Chief Executive, Capterio London EC4, UK

Politicians should keep to their promises on Brexit

While I disagree with much of Philip Stephens' opinion piece ("Britain's Brexiters still do not understand Europe", May 29), I agree that Boris Johnson has a dilemma. The prime minister was elected with a large majority much of which came from Brexit supporters such as myself.

At the last election, he promised that he would rid us of the tentacles of the European Court of Justice. Should he renege on that promise or follow Mr Stephens' advice? I prefer my politicians to keep their promises. Robert Dowsett London NW3, UK

The UK is facing the crucial question as to when and how is it appropriate to ease lockdown (Robert Shrimsley, Opinion, June 2). How do you compare the brutal daily announcement of hundreds of individual deaths with the need to restart the economy?

Weighing lockdown against the economic cost

Unfortunately we will not know the correct answer for some years because it will take time to know about the hidden health costs.

While it might be right to spend the money immediately to ameliorate the ituation and worry about the cost in the future there must come a point where that cost becomes unbearable. am in the highest risk group, have lost family and friends to this terrible virus but surely, if test and trace is implemented and effective, it is necessary to bring as many people as possible to work, sooner rather than later, because in time it might show the hidden costs of delay (in terms of both health and the economy) are far

Richard Ross Chairman, Rosetrees Trust, London HA8, UK

One minister's chance to lead by example

I have a suggestion to restore basic faith in our political system, having heard that UK business secretary Alok Sharma felt ill after attending a parliamentary conga session and testing positive for coronavirus (Report, June 4).

Mr Sharma now has a golden opportunity to lead by example, by providing information about all the contacts he made among other MPs and staff. This would provide much needed confidence in our government in the fight against coronavirus. Peter Cook
Gillingham, Kent, UK

All MPs must be able to vote on legislation

You quote Jacob Rees-Mogg as saying that MPs "are voting on things that have a major effect on people's lives" ("Anger among MPs over end of virtual parliament", June 3).

All the more reason, therefore, to ensure that all MPs have the opportunity to vote on legislation rather than some being unable to do so because of government decisions on where and how votes take place. Martin Staniforth Leeds, UK

Remember the role of Luther's hidden God

David J Critchley justly pillories Christian leaders for not drawing the lesson that God was either the author of the pandemic or using it to call societies to self-examination and repentance (Letters, FT Weekend, May 30). Fecklessly bowing to a godless zeitgeist, all too many western clerics have resorted to a diluted form of deism by not even entertaining the thought that God is active in the world. In the current caesura in world history it might help to remember Martin Luther's nifty portrayal of Creation as the *larva Dei*, the mask through which the hidden God (*Deus absconditus*) acts in the secular realm. Dr Uwe Siemon-Netto Laguna Woods, CA, US

Lift every voice and sing for peaceful protest and change

Washington Notebook

by Katrina Manson



Once upon a time, I was knocked to the ground by overzealous bodyguards at a Freetown stadium. It was for an official event and, partly because Ernest Bai Koroma, then Sierra Leone's president, saw it happen, I was immediately helped up and given space to carry on reporting.

news crew who were battered by riot police in Washington DC on Donald Trump's watch this week. The US president claims he is an ally of all eaceful protesters, but critics say his threats and actions have incited violence, militarised the nation targeted media and put the hallowed First Amendment — the right to free speech, peaceable assembly and to petition the government to redress grievances – under strain.

As Amelia Brace, a 33-year-old reporter, covered the protests this week, a sudden police surge cleared out peaceful protesters (some of whom were kneeling with their arms up) from outside the White Hous before a 7pm DC-wide curfew, Tucked away to one side, and clearly identifiable as media, she thought she was safe. Instead, a line of police came "straight, straight at such a pace that you couldn't get out of the way . . . I , was screaming 'media media media'," she told me. Footage shows a police officer punch her colleague with his shield and slam his camera into his face. As the pair turned to run, another thumped her with a baton in the back. Rubber bullets gave her red welts. "All my injuries are on my back; it just shows that we were trying to get away," she says. "We were desperately trying to get away from the police, which is a terrifying experience."

Vandalism and looting in some areas has destroyed businesses and with fatal consequences, and some protesters targeted media. But the fact that protests against police brutality have been met by further police brutality has not been lost on Victor, the 27-year-old African-American grandson of a preacher who worked on desegregation during the 1960s civil rights movements and for whom the protests have terrible parallels.

I grew up 45 minutes from wher David Duke lives," says Victor (not his real name) of the founder of the Louisiana chapter of the Ku Klux Klan. He joined peaceful protesters at the Capitol on Saturday afternoon in a chorus of the black anthem *Lift Every* Voice and Sing. Solidarity matters, despite the risk from coronavirus, he said: "The killing of black lives is a

pandemic in this country. He was spurred in part by the language of Mr Trump, whose words the night before had echoed those of a racist 1960s Miami police chief when he tweeted "when the looting starts, the shooting starts". "Those kinds of phrases to me evoke something that 've only heard about," says Victor. "The police are the aggressors. I cannot go another day allowing my people to be killed, murdered in the streets and nothing is done."

Diego Molina got hit. A former US

army specialist who trained as a combat medic, Mr Molina took a rubber bullet at close range on Sunday night. His lower left leg is now bandaged and, reliant on crutches, he can no longer do his pet-sitting job.

The 40-year-old, who was born in El Salvador, decided to continue protesting in DC after an 11pm weekend curfew because he wanted people to pay attention. "It's been decades that black people in the US have been trying to peacefully request to be treated as humans; they tried kneeling - that was a big, huge offence to conservative white people. That was a very quiet, peaceful way to protest but it didn't work," he said, referring to how American football player Colin Kaepernick took a knee at NFL games, prompting Mr Trump to say players who knelt should be

For many, the echoes of the 1960s are overwhelming. National Guard troops at the Lincoln Memorial on Tuesday prevented protesters from standing where Martin Luther King Jr delivered his famous 1963 speech before a peaceful audience of 250,000 people. Instead, they sat. "Dr King would say [carry on] until justice rolls down like water and righteousness like a mighty stream," Victor says. 'My grandfather always used to say: keep your eyes on the prize'. Black people are fighting for liberation." He intends to keep up peaceful protesting "from now until — until".

katrina.manson@ft.com

Opinion

What to tell young people about hatred in our society

Gabrielle Starr

his isn't over, not by a long shot. America's cities are still in turmoil, as are hearts after we watched the horrifying death by suffocation of George Floyd, an African-American man whose life was snuffed out under the knee of a police officer over 526 seconds. He pleaded for his life, asked for his mother. Onlookers begged the officers holding Floyd's neck and body to the

ground to stop — to have mercy.

It's not over. It's not even just begun. This is yet one more in a long line of deaths: pointless, painful, final. One man died by jogging. A woman by opening her door. A boy by playing in a park. And the crisis that has in America brought forth bloody flowers, and strange fruit (the blistering language used to describe lynchings sprung from

Protests rock the world: in London. Mexico City, Amsterdam, Nairobi, Haifa, Lagos, Buenos Aires, Tokyo and beyond. Meanwhile, nations that are nearly paralysed by the Covid-19 pandemic, and particularly the minority communities within them who are hard-hit by medical and financial inequalities, are facing choices. What do we do? How do we express outrage? Most importantly, how do we make

Many people ask me these questions, and as an academic, and now president at a small liberal arts college in California, I seek answers. I'm the mother of two children, both black like me. The terror I feel for them sometimes leaves me gasping for breath. Yet I know there is a road I must walk if any of this is to change for them, and for children across

the US and around the world. The hatred delivered to black people wasn't born on America's streets. It runs so deep in our history and can rear its head anywhere. This is revealed in the protests around the world. The name for this systemic hatred is simple: ugly.

populations across the world as Europe expanded its empires. It was born, equally, of the need for those who perpetuated it to feel morally just.

I recall coming across a 400-year-old poem attributed to John Cleveland while carrying out dissertation research in the British Library two decades ago: a dialogue between "a fair Nymph" and "a black boy". The boy pursues the nymph,

Whatever you do to address the inequality and the brutality, you cannot fight without knowledge

the irremediable darkness of his skin threatens the proclaimed purity of hers. A solution is suggested through the metaphor of a printer's press. The nymph says, "Thy ink, my paper, make me guess/ Our nuptial bed will make a press." The boy's ink will ultimately be written on her body, leaving a message for others to find.

The author must have thought himself a wit, while keeping a safe distance from the blood, brutality, murder, abuse, rape and fundamental degradation of the realities of slavery. But I can't won't - keep my distance from the reality of racial hate and the necessity of making change happen today.

Each morning I must stand up, and acknowledge my black heritage for what I know it to be — a sign of strength, and a commitment to life even in the straighten my back and return to a life of finely honed, severely tested optimism, in which education is held to be our last, best hope.

Thus, I work to make it possible for students to learn, research to advance, professors to teach. I work to enable the transmission, and even expansion, of the shared inheritance of humanity, the long, hard-fought knowledge we on this planet have gained, husbanded and promised to preserve. This has never been more crucial: by one estimate earlier this spring, more than 1.5bn children had lost access to all education. Such students could fall as much as two years

Perhaps there is a slight opening in

this moment, where the slowdown and solitude of the pandemic meets the crowds and cameras on the streets. A chance to be truly heard? We know we need far more than a fleeting "teaching

I tell my children, college students, anyone who will hear: whatever you do to address the inequality, the brutality, the hatred and pain of racism, you must realise you cannot fight without knowledge. So, spend the coming months and years as you prepare for adulthood doing just that. Study policies that help reduce the use of force, mitigate poverty, cure those who need healing. Learn the tools of justice and the history of their uses and failures. Indeed, the 14th Amendment of the US constitution was passed, in part, to stop deadly harassment by "lawful" authorities of African Americans in the

antebellum period. Help your generation and mine, and those between us and beyond, to see past the misdirection, to rebut the lies and half-truths and to find a path together. It isn't over.

The writer is president of Pomona College

It is the ideology of white supremacy, an ideology born of the need to control trees across my country), has spread.

Three compass points for an EU-China policy

Philip Stephens



he EU sits between the devil and the deep blue sea. It can be dragged by Donald Trump's belligerent unilateralism into needless conflict with China. Or it can cock a snook at the evermore unstable US president and bow instead before President Xi Jinping's authoritarian regime in Beijing.

The choice is a false one. The often heard suggestion that Europe's democracies are obliged to take sides in the escalating confrontation between the US and China is as dangerous as it is silly. Even with Mr Trump in the White House, there can be no contest for the EU between its alliance with the world's most powerful democracy and a communist state that parades its contempt for European values.

For all that, the EU cannot simply let things drift. Whatever the political season in Washington, the bloc's relationship with China is of profound strategic economic consequence. Mr Trump's ravings do not excuse the present vacuum. European governments need a China policy - a coherent framework to establish a relationship that at once protects the continent's interests and is robust enough in its own terms to withstand occasional turbulence in transatlantic relations.

For most of the past decade, the EU has looked at China through the prism of economic opportunity - a lucrative market for German carmakers and French and Italian luxury goods companies, and a source of finance for hardpressed nations in east and central Europe. Beijing's transgressions, whether snuffing out human rights at home, pushing neighbours out of the South China Sea or stealing intellectual property from the west, have been shrugged off. Politicians have allowed mselves to be bullied out of meeting Tibet's spiritual leader the Dalai Lama.

None courted Mr Xi so assiduously as Britain, where David Cameron's administration declared itself China's "best friend in the west". No one stooped so low as George Osborne, Mr Cameron's chancellor, in bidding for Chinese business. Highly sensitive strategic industries such as nuclear energy and digital communications were thrown open to Chinese companies. The Foreign Office was told to pipe down about human rights in Tibet and Xinjiang and look the other way as Beijing tightened its grip on Hong Kong.

The mood has changed. China's decision to abandon all pretence of respect for the Joint Declaration commitment to one-country, two systems in Hong Kong has at last brought a response. Under pressure from Conservative MPs. Boris Johnson's government has said it will respond to Beijing's plans for new secu-rity legislation in Hong Kong by offering



entry visas to citizens of the former British colony. The prime minister also plans to dilute Huawei's role in building a new 5G communications network.

Continental Europe has been moving in this direction for some time. Germany has imposed restrictions on predatory investment in high-tech industries. France has said it will do likewise. Mr Xi's assertive stance in the South China Sea and Beijing's coercive diplomacy elsewhere have prompted the EU to label China "a systemic rival". More recently, the shift has been crystallised by Beijing's secretive handling of the coronavirus outbreak, its aggressive dis-information campaigns and the clamp-

down in Hong Kong.

The missing ingredient, however, has been a strategic framework within the

Europe is nothing without its commitments to human dignity, democracy and the rule of law

EU in which governments can routinely weigh political and security interests against economic relations. This would disarm Beijing's attempts to divide and rule by picking off "unfriendly" nations. A set of clear principles would also guide the response to demands, capricious or otherwise, from Washington for tougher sanctions against the Chinese regime

The first point on this compass is the recognition that Europe's values and interests are indivisible. The EU is nothing without its commitments to human dignity, democracy and the rule of law. To be anything but loud and unapologetic in defence of these values is to concede the ground to Beijing.

The second guiding principle should be framed around the idea of reciprocity. *Pace* Mr Trump, globalisation is a good thing. Europe and China are both winners from free trade. But safeguarding open markets requires the rules be applied evenly. EU nations should welcome Chinese business and investment to the extent that Beijing respects the rules and offers the same access to west-ern businesses. Mr Xi cannot complain about discrimination against Huawei while outsiders are locked out of any sector that might touch even remotely China's national security.

The third compass point says the EU and China should look for every opportunity to work together to promote glo-bal public goods — whether tackling pandemics or the vast programme of decarbonisation needed to slow global warming. The invitation to Beijing to become a responsible stakeholder in the international system must remain on the table. Competition and co-operation need not be mutually exclusive.

No one should be naive. Mr Xi's China has shown itself ruthless in the pursuit of its great-power status and, in the sanctions it has now applied against Australia, that it is unabashed about using its economic power in pursuit of geopolitical interests. Europe should not expect a comfortable relationship with Beijing, nor always to agree with Washington. It can, if it wishes, make its own choices.

philip.stephens@ft.com

Lifting lockdowns prematurely is very risky



pandemic is like a war, not only because people die or because it dominates everything. Pandemics can shatter illusions of competence. Failure in managing a pandemic reveals gaps between bombast and reality. So it has been with Covid-19. The UK has had a notably bad pandemic. I fear that the decision to open up is going to prove to be more of the same.

The UK has the world's second highest official death rate per million, behind Belgium, surpassing Italy and Spain, despite being hit later. While its testing capacity has improved, the number of tests per confirmed case lags far behind those in New Zealand, Australia, Tai-

wan, South Korea, Germany and Italy. One explanation for the high death

rate is the delayed response: the higher the infection rate when lockdowns were imposed, the higher the mortality rate Yet there is more to the story than that delay.

An article by Martin McKee of the

London School of Hygiene and Tropical Medicine and others notes more failures: a lack of co-ordination with devolved governments and local authorities; failed procurement of essential goods and services; failures of co-ordination between government. NHS, Public Health England and local public health departments; and the chaotic co-ordination with our European neighbours.

The government needs to recognise and learn from these failures. Yet, in the introduction to last month's road map for recovery, Boris Johnson, the prime minister, dared refer to what he said in his previous plan, published in March: "I said we'd take the right decisions at the right time, based on the science. And I said that the overwhelming priority of that plan was to keep our country safe."

The government has not in fact kept the country safe, by any reasonable standard. So will exit from lockdown be better managed than entry?

Governments have responded to the pandemic with three distinct strategies: suppression, containment and herd immunity or, more simply, "let it rip".

Under suppression, as in east Asia and Australasia, the aim is to eliminate the virus from society. This should allow everybody to lead a normal life, which is

Britain has had a notably bad pandemic. I fear the decision to open up is going to be more of the same

economically and socially desirable. But it has required early, effective action

The aim of containment is merely to limit the virus to manageable levels. If the pandemic has already taken strong lockdowns will be briefer than under the goal of suppression. Social and economic activity will then restart sooner. The disadvantage is that economic and social activity will be more

limited than under suppression, as the virus will remain widespread. For the same reason, second or third waves of infection are also likely to be economi-Containment looks to be the strategy of much of Europe. Finally, "letting it rip" is the policy of presidents Jair Bolsonaro of Brazil and Donald Trump in the US: nobody seems as indifferent to the fate of the people as populists.

Mr Johnson seems to have chosen containment. This was consistent with the tests the government laid down for reopening: the NHS could cope; the country had a sustained fall in death rates; the rate of infection was at manageable levels; the testing capacity was adequate and effective; and there was no risk of a second peak of infections.

Whether these tests have been met is a matter of judgment. What we know, however, is that "R" – the reproduction rate – is still not far below one, and the official number of new confirmed cases has been running at 1,920 per day against about 390 in Italy, 440 in Germany and 570 in Spain. Given the still high number of UK cases, the effective $ness\ of\ the\ testing\ and\ tracing\ regime\ is$ very much in question. Infections are quite likely to take off once again. If so, a return to economic and social normality will not occur, whether or not there are further lockdowns because many people will remain very cautious.

What would the government do then? It will, I expect, go to "let it rip", hoping that the NHS would cope and that it could protect the most vulnerable. If does let the disease rip, while European countries make their tougher strategies work, then the economy would proba bly do worse and the death rate would continue to be higher. British exceptionalism could look very ugly.

Keir Starmer, leader of the opposition Labour party, has told the prime minister to "get a grip". He is right. The escape of Dominic Cummings from lockdown has seized the headlines. But the real story is that the UK has made blunder after blunder, with fatal results. With its rushed exit from lockdown, it is taking another gamble. If that, too, goes wrong has it any idea what it would do?

martin.wolf@ft.com

Holidaymakers become speculators as travel risks rise



ecessity is the mother of invention, they say, and the pandemic has indeed seen carmakers repurpose themselves as ventilator manufacturers and fashion houses make hand sanitiser gel. Now Covid-19 is converting would-be tourists into financial speculators. You may not have thought of yourself as one if you recently considered booking a European holiday

In fact, you are. Airlines have been busy lavishing cutprice deals to try to get customers to think beyond a damp staycation. EasyJet is touting 1m seats from the UK to Europe for less than £30. Yet, as you know intuitively, this is not really a holi-day bargain that will whisk you to a beach in southern Europe this summer.

For the airlines, it is a no-interest unsecured loan — and, as of mid-May, they had received about \$35bn of them. For customers, meanwhile, it is an option on the possibility that they might visit the Algarve. Or maybe not. There are so many risks involved. Will people be allowed or want to travel if there is a second wave of infections? Will they have to self-quarantine on return, as per the UK's latest bizarre rule, which could kill off its £22bn-a-year aviation industry? Does that cheap ticket have any real value, anyway? In short, using market jargon, is there a real chance that your holiday option will be in the money

A positive answer would not only help ensure the viability of air travel. It could aid the post-Covid-19 economies of

The redeemable vouchers airlines currently offer only turn flight tickets into high-risk futures contracts

countries such as Spain, where tourism is worth almost \$200bn a year, some 13

per cent of economic output.

Airlines have tacitly recognised the risks involved. Many have bent over backwards to make their terms and conditions more flexible to keep ticket purchases coming. That is also why they are pushing vouchers in lieu of refunds if flights are cancelled. They need the cash. American Airlines, for example, has been burning through \$70m a day.

Yet many would-be buyers remain distrustful. In part, that is because they still think of themselves as holidaymakers, and view vouchers as dodgy cash substitutes sprayed about by desperate companies on the edge. They also know the hassle it can take to claim back spent

cash that they are legally entitled to.

Better, instead, for us all to view these vouchers as a small-scale financial investment in our holidaying future. If that shift happened, it could make a real difference to the entire leisure business and its customers. But airlines also need to go further in changing their own mindset. To keep customer cash coming, they should unwind further the risks that passengers take on when they buy a ticket now. Those that have received state aid, such as Lufthansa. which has benefited from a €9bn state bailout, owe it to taxpayers. (And those that have not, such as Ryanair, which prides itself on its innovative spirit, owe it to themselves.)

Waiving administrative rebooking costs if the ticket is rescheduled 14 days before departure, or offering vouchers at par value for flights or refunds if they're cancelled, is not enough. All this does is turn a flight ticket into a highrisk futures contract, as passengers may have to pay more for future flights and make up the difference.

What passengers want are guarantees prices offered for flights today will be maintained if they need to rebook or flights are cancelled. Such guarantees could attract significant cash flow to air lines in their most desperate hour.

Clever airlines would look seriously at adapting their terms and conditions in that direction. They could even introduce new offers, such as discount certificates. These are being offered by other leisure businesses, especially restaurants, to allow loyal customers to buy a cut price meal today that they can redeem tomorrow. A similar scheme by airlines is the least that passengers are entitled to as they become de facto investors in these businesses.

izabella.kaminska@ft.com

LVMH/Tiffany: repricing family jewels

Diamonds, it turns out, are not for ever. Bernard Arnault, dealmaking boss of French luxury empire LVMH, appears to be getting the jitters over his swoop on Tiffany, purveyor of engagement rings to the unimaginative. Lowering the terms or backing out would be tough. LVMH says it will not for now buy the US jeweller's shares on the open market. That was one way it could have lowered the \$16.2bn equity price tag — the stock has been trading below the offer price.

Tiffany's sparkle has dulled. Covid-19 and protests in the US and Hong Kong have pummelled demand for pricey gewgaws. Global luxury sales will fall as much as 35 per cent this year, says consultancy Bain. Analysts reckon Tiffany's earnings will roughly match

that slide, according to S&P Global. That leaves LVMH's offer, generous at the outset, looking incredibly steep The offer was based on an enterprise value-to-trailing ebitda ratio of 17, more than 50 per cent higher than Tiffany's 10-year average at the time

On the same parameters — although admittedly without an M&A premium Hong Kong-listed peer Chow Tai
 Fook trades on 13.5 times.

The \$135 per share bid supported Tiffany stock at about that level, even as China — a key market — was locking down to stem the virus. Investor nerves did not falter until the pandemic hit Europe's shores in early March. Tiffany now trades at about \$114, reflecting fears that the deal will founder.

Not for nothing is Mr Arnault known as "the wolf in cashmere". He has 35 years in the luxury industry under his Louis Vuitton belt, chalking up 40 deals in the process. If anyone can tweak irksome terms, he can.

Still, lawyers to LVMH and Tiffany appear to have drawn up a pretty tight pre-nup. Extenuating circumstances are circumscribed and mostly relate to breaches. The costs for backing out are high: should Tiffany pull the trigger it

could face a \$575m penalty.
Other bidders have sought to redraw deals signed in less fraught times, but doing so carries big risks in this case. Tiffany, like some of its gems, has rarity value — there is no plan B acquisition that would match it. Besides, Mr Arnault can afford some

perspective. His own — paper — wealth had been dented to the tune of \$30bn by early last month, calculates

Bloomberg. That is almost enough to buy Tiffany twice over.

HSBC/StanChart: gagging for China profits

Citigroup and Goldman Sachs have expressed solidarity with African Americans' struggle against police pression, HSBC and Standard Chartered back Chinese laws aimed at crushing civil rights protests in Hong Kong. The contrast reflects poorly on the two UK-listed banks. Buckling to Chinese pressure may help them less commercially than they hope.

To be fair, the banks are following the lead of trading houses Jardine Matheson and Swire. The difference is that the banks have headquarters and listings in the UK, whose government opposes the new legislation and where blic opinion favours Hong Kong's protesters. That leaves HSBC and . StanChart in a bind. Making a stand that is popular in the UK would hurt them in Hong Kong and China, which produce a bigger chunk of revenues More than half of HSBC's pre-tax

profits and over a third of its customer accounts are in Hong Kong, The lender's central strategy for years has been to expand in China. Hong Kong is StanChart's biggest market. More than 60 per cent of its underlying pre-tax profits in Greater China and North Asia come from Hong Kong. Retail banking in the city has been a key driver.

Swire and Jardine have weaker ties with the UK, leaving them less exposed to criticism there. Jardine makes more than 40 per cent of total revenues from south-east Asia where it gets most of its profit growth. Swire is heavily reliant on Hong Kong, but has diversified its businesses to span office properties, marine services and soft drinks.

Fast diversification of product or geographic footprint is a lot harder for banks than trading houses. This leaves HSBC and StanChart wedded to Hong Kong. They have little defence against deposit outflows. Competition will remain fierce and inflected with

political patronage in mainland China. Shares in HSBC and StanChart have dropped a third or more this year as

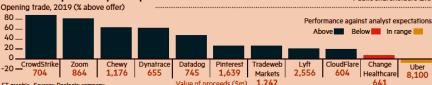
ZoomInfo: listings listed

Zoominfo is the largest US tech listing so far this year, as the pandemic delays IPO plans. Newly public, subscription-based software companies have excelled in markets, suggesting that Zoominfo will be popular. But public shareholders are set to receive only a tiny share of its voting rights.





Software companies surpass expectations



An online marketing data directory for sales teams does not sound like the next big thing in tech investment.

But ZoomInfo's subscription-based sales have proved electrifying to investors disappointed by the performance of gig companies such as Uber. The US group's \$8bn initial public offering could kick-start a revival in tech listings for 2020.

The dearth of IPOs has helped to drive interest in the company. At this point last year there were 464 IPOs. according to data from Dealogic. So far this year there have been 371. First some clarity. ZoomInfo trades

on Nasdag under the ticker symbol ZI. Not to be confused with video conferencing company Zoom Video, which uses the ticker ZM, or Zoom

Technologies, which had to change its ticker from ZOOM to ZTNO.

ZoomInfo could have avoided any woes if it had stuck to its original name DiscoverOrg. Created in 2007 and backed by buyout firms such as Carlyle and TA Associates, DiscoverOrg renamed itself after buying rival Zoom Information in February last year.

The merger means comparable data is scarce. ZoomInfo makes its money from subscriptions for a database used by recruiters, sales and marketing personnel. The company posted a net loss of just under \$6m in the first quarter — down from \$40m the revious year — on revenues that doubled to \$102m. It is growing fast.

Even amid current turmoil the annualised value of contracts with new

stomers rose almost 90 per cent in April compared with last time. Research by Statista suggested B2B

lead generation was a sub-\$3bn market in the US last year. ZoomInfo sees a global opportunity of \$24bn. Competition from groups such as Salesforce will surely increase. New investors will have little say on the way ZoomInfo responds. Its umbrella partnership corporation structure means new investors buy shares in a holding company while previous investors have partnership units in the underlying limited liability company. Existing investors and management also own shares with

more voting rights. Steady sales are appealing. The structure of the company is not.

they face rock-bottom interest rates and deteriorating credit outlooks. They are a bad bet.

Hedge funds: bear with us

Investors pay up to find the "smart money". That is the justification for the steep charges of hedge funds. The crash and rally in equities this year has given

them the chance to prove their worth.
Pessimists among them, including Elliott and Fasanara, expect to do so by doubting recent price rises. Their scepticism is well founded.

US stock markets, which set the tone for the world's bourses, are detached from economic realities. The S&P 500

index is less than a tenth from its alltime peak. Yet the consensus forecast is for GDP to drop by more than half year on year in the second quarter. The economy cannot rebound quickly after that, thinks Elliott's Paul Singer.

The investor expects a depression that exceeds the last financial crisis. His fund has performed well enough in the first quarter — up 2 per cent versus an average drop of over 9 per cent —

an average drop of over 9 per cent — for his words to carry weight. What will happen when government stimulus stops? Fearing this reality shock, funds such as Fasanara hold 70 per cent of their assets in cash. Others, such as Crispin Odey, worry that high inflation will follow the stimulus.

Earnings-based valuations are pricing in a full recovery. Germany's Dax index trades at a forward price to earnings multiple of about 18 times 40 per cent more than the average this millennium.

Every week of rising prices brings humiliation for pessimists — including Lex. We think the hefty new debts of governments and corporations will slow down recovery. Animal spirits and cheap money are outweighing that view for the moment.

That helps a majority of hedgies, which, despite their name, are positively correlated to markets.

Meanwhile, Sandbar's Global Equity Market Neutral fund has delivered positive, and uncorrelated, returns this vear. As of this week, it has risen 11 per cent. This is the sort of smarts that investors long to own, rather than the chance to lose money for logical

PE/401(k): buyout power to the people

Private-equity kingpins have a habit of hiding behind teachers, firefighters and cops. For years, when called to account for excessive pay or dubious practices, they have cited their duty to the savers and pensioners whose workplace pension funds they invest.

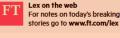
Defined-benefit retirement schemes are on the wane. That leaves most American pension savers on the other side of the gate from the barbarians. The portal swung slightly ajar on Wednesday, however. The Department of Labor announced that 401(k) plans the predominant form of defined contribution scheme — were free to access private-equity funds.

This will reignite a debate about the risks of private equity for private investors. The bigger conclusion is that private equity, once the preserve of high rollers, is now fully mainstream.

Between 2004 and 2007, the US averaged more than 250 initial public offerings, according to Dealogic. In the dotcom era of the late-1990s, that figure was nearly 600. Yet in the 2001-2019 bull market, the number was less than 200. Companies are staying private longer and there is plenty of capital to support their growth without

retail and mutual-fund investors. Pension funds and endowments that invested in venture capital and private equity have done well. The definedcontribution pension market is worth roughly \$7tn. Calpers, California's massive public-sector pension sche aims to allocate 8 per cent of its portfolio to private equity. That uggests that the market opportunity in 401(k) plans could eventually reach hundreds of billions of dollars. Private equity adoption will probably be first through target-date funds that create diversified portfolios.

The high returns that have defined private markets may now be compressed as capital floods in and public listings dwindle further. The fees flowing to financiers are likely to remain very tolerable. And the defence "we're doing it all for John and Jane Doe" will get a new lease of life.



Asia. Insight Out.



Get the business insights you need to succeed in Asia

CROSSWORD

ASIAN REVIEW

6 In France, who supports traitors? 7 Book showing what's kept in

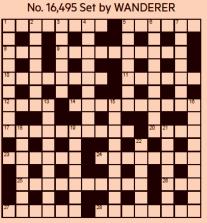
r book snowing what's kept in freezer (like cooking, then?) (7) 13 Jams with German hotel's key worker? (9) 15 Letters hidden by 12, famously-ones sharing secrets, perhaps (9) 16 Shown by former lover how I'd primarily have say when a start of

19 Famous African person with key IN Famous Arrican person with key blood type (7)

21, 23 Nation's hero, lost way out at sea? (7,6)

22 Musician is one like will.i.am, if only half as dotty! (6)

primarily have sex when retired?
(9)



JOTTER PAD

- ACROSS

 1 Comparatively small mug for one seeming young and innocent? (8)

 5 Huff leading to end of first game (6)

 8 Counter-revolutionary Scotsman? (3)
- 9 Showing belligerence, rages and
- Showing beligerence, rages and gives our (10)

 Wanderer's one that's fibbed about being kept in trim primarily by snack food (5,3)

 Women's organisation accepts sick European as male member (6)
- sick European as male member (b)
 12 Account for programme of
 entertainment (4)
 14 Let down daughter? Result: gin
 drunk (10)
 17 Stagings of Cats ten men
 produced (10)
 20 In Bangladesh, a Hindu ruler once
 (4)

- (4)
 23 See 21
 24 Feminist magazine featuring extra
 Knitting section? (5,3)
 25 Spotted dick's 50% off with ale?
 Yes and no, in turn (4,4,2)
 26 One that tweets back and forth

- DOWN
- Good book about art deco, writer having left out garden feature
- 2 Rabbit taking short cut, story said (7)
 3 Apartment largely unoccupied?
 Absolutely (6)

Public Notice

CLAIM NUMBER, DWT-001-2020

IN THE SPECIAL TRIBUNAL TO DECIDE THE DISPUTES RELATED TO THE SETTLEMENT OF THE FINANCIAL POSITION OF DUBAI WORLD AND ITS SUBSIDIARIES

IN THE MATTER OF DP WORLD PLC

-and-IN THE MATTER OF THE DIFC LAW NO. 5 OF 2018 NOTICE OF SANCTION HEARING

On 23 March 2020, DP World PLC (the "Company") published a scheme circular (the "Scheme Circular") in connection with the recommended cash offer by Port & Free Zone World FZE for the entire issued and to be issued ordinary share capital of the Company, other than the DP World Shares already owned by or on behalf of the PFZW Group to be implemented by means of a scheme of arrangement (the "Scheme").

Notice is hereby given that the Tribunal has directed that the hearing by the Tribunal of the application to sanction the Scheme pursuant to Article 117(3) of the DIFC Law No. 5 of 2018 shall occur at 2:30pm (UAE time) on Tuesday 16 June 2020 (the "Sanction Hearing"). Due to the current COVID-19 pandemic, the Sanction Hearing will be held via videoconference.

Any DP World Shareholder or any DP World Beneficial Shareholder who has a NIN Account is permitted to submit a written submission to the Tribunal, and they may do so by a written submission to the Iribunal, and they may do so by sending the submission to registry@dubaiworldtribunal.ae (with a copy to dpworldsanctionhearing@freshfields.com) by no later than 2:30pm (UAE time) on Tuesday 9 June 2020. If such DP SOLICITORS FOR THE COMPANY

World Holder also requests in its written submission that it wishes to attend the Sanction Hearing, relevant access details will

submission to the Tribunal, the email should state the DP World Holder's name and address, NIN Account (if applicable) and the number of DP World Shares held by or on behalf of such DP World Holder.

Capitalised terms used but not defined in this announcement have the ning given to them in the Scheme Circular.

Dated this 5th day of June 2020.

FRESHFIELDS BRUCKHAUS DERINGER LLP

Al Fattan Currency House PO Box 506 569



Your guide to better business and finance

